

Food Concessions

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2017

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr	
Fresquez (2011 contract)	<i>Tia Juanitas</i>	Revenues	\$ 97,283.45	\$ 92,303.66	\$ 113,213.73	\$ 115,518.51	\$ 127,458.58	\$ 136,690.02	\$ 138,331.97						\$ 820,799.92			
		Amount Due	12,338.92	11,821.08	14,390.30	14,724.55	16,245.33	17,287.36	17,334.52							\$ 104,142.06		
	<i>Keva Juice</i>	Revenues	\$ 42,840.77	\$ 43,992.39	\$ 58,828.22	\$ 55,006.63	\$ 60,828.27	\$ 66,818.40	\$ 66,822.80							\$ 395,137.48		
		Amount Due	4,712.48	4,839.16	6,471.10	6,050.73	6,691.11	7,350.02	7,350.51							\$ 43,465.11		
	<i>Rio Grande Brew Pub & Grill</i>	Revenues	\$ 191,991.90	\$ 194,537.29	\$ 243,778.45	\$ 241,004.73	\$ 268,608.68	\$ 283,596.47	\$ 265,389.89							\$ 1,688,907.41		
		Amount Due	27,048.28	27,347.60	34,198.62	33,502.13	37,324.14	39,328.40	36,693.10							\$ 235,442.27		
Fresquez '11 - Gross Revenue Sum			\$ 332,116.12	\$ 330,833.34	\$ 415,820.40	\$ 411,529.87	\$ 456,895.53	\$ 487,104.89	\$ 470,544.66	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,904,844.81	33.38%	1.63%	
Fresquez '11 - Amount Due Sum			44,099.69	44,007.84	55,060.03	54,277.41	60,260.58	63,965.79	61,378.13	-	-	-	-	-	\$ 383,049.47			
	<i>Panda Express</i>	Revenues	\$ 50,323.78	\$ 47,407.32	\$ 63,823.88	\$ 61,463.41	\$ 71,321.90	\$ 79,407.06	\$ 76,163.00						\$ 449,910.35			
		Amount Due	5,535.62	5,214.81	7,020.63	6,760.98	7,845.41	8,734.78	8,377.93							\$ 49,490.16		
	<i>Quizno's</i>	Revenues	\$ 62,036.12	\$ 62,807.53	\$ 79,088.97	\$ 79,509.57	\$ 92,539.17	\$ 99,176.82	\$ 96,009.81						\$ 571,167.99			
		Amount Due	6,823.97	6,908.83	8,699.79	8,746.05	10,179.31	10,909.45	10,561.08							\$ 62,828.48		
	<i>Route 66</i>	Revenues	\$ 42,310.52	\$ 43,675.17	\$ 56,272.69	\$ 47,700.52	\$ 56,134.14	\$ 57,131.35	\$ 54,085.26						\$ 357,309.65			
		Amount Due	7,158.24	7,392.83	9,531.99	8,079.92	9,507.36	9,665.24	9,164.51							\$ 60,500.09		
	<i>Snack Attack</i>	Revenues	\$ 5,441.78	\$ 5,060.70	\$ 6,015.46	\$ 7,125.69	\$ 7,995.06	\$ 9,759.04	\$ 8,347.16						\$ 49,744.89			
		Amount Due	598.60	556.68	661.70	783.83	879.46	1,073.49	918.19							\$ 5,471.95		
	<i>Watch</i>	Revenues	\$ 30,722.31	\$ 27,518.30	\$ 35,231.88	\$ 32,840.05	\$ 39,481.43	\$ 44,137.74	\$ 41,462.77						\$ 251,394.48			
		Amount Due	4,399.72	3,923.93	5,019.92	4,621.19	5,528.58	6,213.73	5,798.50							\$ 35,505.57		
	<i>La Trattoria</i>	Revenues	\$ 26,087.84	\$ 27,024.24	\$ 32,912.01	\$ 32,195.69	\$ 33,980.77	\$ 35,838.71	\$ 36,854.03						\$ 224,893.29			
		Amount Due	2,869.66	2,972.67	3,620.32	3,541.53	3,737.88	3,942.26	4,053.94							\$ 24,738.26		
	<i>Comida Buena</i>	Revenues	\$ 167,807.78	\$ 159,988.17	\$ 203,600.28	\$ 213,277.65	\$ 225,840.52	\$ 234,499.48	\$ 239,868.10						\$ 1,444,881.98			
		Amount Due	18,458.86	17,598.70	22,396.03	23,460.54	24,842.46	25,794.94	26,385.49							\$ 158,937.02		
	<i>Baskin Robins</i>	Revenues	\$ 14,657.81	\$ 14,576.81	\$ 19,928.43	\$ 18,472.84	\$ 19,966.16	\$ 25,577.89	\$ 26,193.27						\$ 139,373.21			
		Amount Due	1,612.36	1,603.45	2,192.13	2,032.01	2,196.28	2,813.57	2,881.26							\$ 15,331.06		
	<i>Tia Juanitas Pronto</i>	Revenues	\$ 84,574.75	\$ 81,148.35	\$ 101,308.80	\$ 93,517.66	\$ 107,698.73	\$ 107,871.34	\$ 106,385.63						\$ 682,505.26			
		Amount Due	9,303.22	8,926.32	11,143.97	10,286.94	11,846.86	11,865.85	11,702.42							\$ 75,075.58		
	<i>Vending machine</i>	Revenues	\$ 759.11	\$ 769.06	\$ 2,414.65	\$ 1,414.55	\$ 2,133.40	\$ 3,590.98	\$ 1,515.80						\$ 12,597.55			
		Amount Due	75.91	76.91	241.47	141.46	213.34	359.10	151.58							\$ 1,501.24		
Fresquez '08 - Gross Revenue Sum			\$ 484,721.80	\$ 469,975.65	\$ 600,597.05	\$ 587,517.63	\$ 657,091.28	\$ 696,990.41	\$ 686,884.83	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,183,778.65	48.07%	-1.85%	
Fresquez '08 - Amount Due Sum			56,836.15	55,175.13	70,527.93	68,454.44	76,776.93	81,372.40	79,994.91	-	-	-	-	-	\$ 489,137.89			
Black Mesa	<i>Main Bakery</i>	Revenues	\$ 38,219.59	\$ 31,486.39	\$ 38,554.11	\$ 38,791.16	\$ 44,115.55	\$ 46,458.66	\$ 47,895.78						\$ 285,521.24			
		Amount Due	4,204.15	3,463.50	4,240.95	4,267.03	4,852.71	5,110.45	5,268.54							\$ 31,407.33		
	<i>Concourse A</i>	Revenues	\$ 134,088.79	\$ 127,883.19	\$ 160,561.48	\$ 130,140.35	\$ 169,503.51	\$ 187,450.40	\$ 192,511.34						\$ 1,102,139.06			
		Amount Due	14,749.77	14,067.15	17,661.76	14,315.44	18,645.39	20,619.54	21,176.25							\$ 121,235.30		
	<i>Vending machines</i>	Revenues	\$ 305.59	\$ 458.17	\$ 434.03	\$ 397.96	\$ 456.64	\$ 540.11	\$ 538.22						\$ 3,130.72			
		Amount Due	30.56	45.82	43.40	39.80	45.66	54.01	53.82							\$ 313.07		
	<i>Catering</i>	Revenues	\$ 19,490.30	\$ 19,205.26	\$ 26,019.88	\$ 30,355.60	\$ 30,511.22	39,526.34	46,788.01						\$ 211,896.61			
		Amount Due	1,929.54	1,901.32	2,575.97	3,005.20	3,020.61	3,913.11	4,632.01							\$ 20,977.76		
	<i>Ice Delivery</i>	Revenues	\$ 1,297.48	\$ 1,303.49	\$ 1,769.97	\$ 1,693.49	\$ 1,927.49	\$ 2,107.48	\$ 2,055.00						\$ 12,154.40			
		Amount Due	142.72	143.38	194.70	186.28	212.02	231.82	226.04							\$ 1,336.96		
Black Mesa - Gross Revenue Sum			\$ 193,401.75	\$ 180,336.50	\$ 227,339.47	\$ 201,378.56	\$ 246,514.41	\$ 276,082.99	\$ 289,788.35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,614,842.03	18.55%	2.03%	
Black Mesa - Amount Due Sum			21,056.74	19,621.18	24,716.78	21,813.75	26,776.39	29,928.94	31,356.66	-	-	-	-	-	\$ 175,270.44			
TOTAL SUM OF GROSS REVENUES			\$ 1,010,239.67	\$ 981,145.49	\$ 1,243,756.92	\$ 1,200,426.06	\$ 1,360,501.22	\$ 1,460,178.29	\$ 1,447,217.84	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,703,465.49	100.00%	0.00%	
TOTAL SUM OF AMOUNT DUE			121,992.58	118,804.15	150,304.74	144,545.60	163,813.90	175,267.13	172,729.70	-	-	-	-	-	\$ 1,047,457.80			
CHANGE FROM PRIOR YEAR - MONTH			1.62%	0.28%	5.79%	2.72%	-3.51%	-2.99%	-1.66%	-	-	-	-	-				
CHANGE FROM PRIOR YEAR YTD			1.62%	0.96%	2.76%	2.75%	1.21%	0.33%	0.00%	-	-	-	-	-				