

**Food Concessions**

**Trend Analysis, Market Share and Change Over Prior Year / Month**

**Calendar Year 2017**

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr	
Fresquez (2011 contract)	Tia Juanitas	Revenues	\$ 97,283.45	\$ 92,303.66	\$ 113,213.73	\$ 115,518.51	\$ 127,458.58								\$ 545,777.93			
		Amount Due	12,338.92	11,821.08	14,390.30	14,724.55	16,245.33									\$ 69,520.18		
	Keva Juice	Revenues	\$ 42,840.77	\$ 43,992.39	\$ 58,828.22	\$ 55,006.63	\$ 60,828.27									\$ 261,496.28		
		Amount Due	4,712.48	4,839.16	6,471.10	6,050.73	6,691.11									\$ 28,764.58		
	Rio Grande Brew Pub & Grill	Revenues	\$ 191,991.90	\$ 194,537.29	\$ 243,778.45	\$ 241,004.73	\$ 268,608.68									\$ 1,139,921.05		
		Amount Due	27,048.28	27,347.60	34,198.62	33,502.13	37,324.14									\$ 159,420.77		
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 332,116.12	\$ 330,833.34	\$ 415,820.40	\$ 411,529.87	\$ 456,895.53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,947,195.26	33.60%	3.02%	
<b>Fresquez '11 - Amount Due Sum</b>			44,099.69	44,007.84	55,060.03	54,277.41	60,260.58	-	-	-	-	-	-	-	\$ 257,705.55			
Black Mesa	Panda Express	Revenues	\$ 50,323.78	\$ 47,407.32	\$ 63,823.88	\$ 61,463.41	\$ 71,321.90								\$ 294,340.29			
		Amount Due	5,535.62	5,214.81	7,020.63	6,760.98	7,845.41									\$ 32,377.45		
	Quizno's	Revenues	\$ 62,036.12	\$ 62,807.53	\$ 79,088.97	\$ 79,509.57	\$ 92,539.17									\$ 375,981.36		
		Amount Due	6,823.97	6,908.83	8,699.79	8,746.05	10,179.31									\$ 41,357.95		
	Route 66	Revenues	\$ 42,310.52	\$ 43,675.17	\$ 56,272.69	\$ 47,700.52	\$ 56,134.14									\$ 246,093.04		
		Amount Due	7,158.24	7,392.83	9,531.99	8,079.92	9,507.36									\$ 41,670.34		
	Snack Attack	Revenues	\$ 5,441.78	\$ 5,060.70	\$ 6,015.46	\$ 7,125.69	\$ 7,995.06									\$ 31,638.69		
		Amount Due	598.60	556.68	661.70	783.83	879.46									\$ 3,480.27		
	Watch	Revenues	\$ 30,722.31	\$ 27,518.30	\$ 35,231.88	\$ 32,840.05	\$ 39,481.43									\$ 165,793.97		
		Amount Due	4,399.72	3,923.93	5,019.92	4,621.19	5,528.58									\$ 23,493.34		
	La Trattoria	Revenues	\$ 26,087.84	\$ 27,024.24	\$ 32,912.01	\$ 32,195.69	\$ 33,980.77									\$ 152,200.55		
		Amount Due	2,869.66	2,972.67	3,620.32	3,541.53	3,737.88									\$ 16,742.06		
	Comida Buena	Revenues	\$ 167,807.78	\$ 159,988.17	\$ 203,600.28	\$ 213,277.65	\$ 225,840.52									\$ 970,514.40		
		Amount Due	18,458.86	17,598.70	22,396.03	23,460.54	24,842.46									\$ 106,756.59		
	Baskin Robins	Revenues	\$ 14,657.81	\$ 14,576.81	\$ 19,928.43	\$ 18,472.84	\$ 19,966.16									\$ 87,602.05		
		Amount Due	1,612.36	1,603.45	2,192.13	2,032.01	2,196.28									\$ 9,636.23		
	Tia Juanitas Pronto	Revenues	\$ 84,574.75	\$ 81,148.35	\$ 101,308.80	\$ 93,517.66	\$ 107,698.73									\$ 468,248.29		
		Amount Due	9,303.22	8,926.32	11,143.97	10,286.94	11,846.86									\$ 51,507.31		
	Vending machine	Revenues	\$ 759.11	\$ 769.06	\$ 2,414.65	\$ 1,414.55	\$ 2,133.40									\$ 7,490.77		
		Amount Due	75.91	76.91	241.47	141.46	213.34									\$ 990.56		
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 484,721.80	\$ 469,975.65	\$ 600,597.05	\$ 587,517.63	\$ 657,091.28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,799,903.41	48.31%	-0.06%	
<b>Fresquez '08 - Amount Due Sum</b>			56,836.15	55,175.13	70,527.93	68,454.44	76,776.93	-	-	-	-	-	-	-	\$ 327,770.58			
Black Mesa	Main Bakery	Revenues	\$ 38,219.59	\$ 31,486.39	\$ 38,554.11	\$ 38,791.16	\$ 44,115.55								\$ 191,166.80			
		Amount Due	4,204.15	3,463.50	4,240.95	4,267.03	4,852.71								\$ 21,028.34			
	Concourse A	Revenues	\$ 134,088.79	\$ 127,883.19	\$ 160,561.48	\$ 130,140.35	\$ 169,503.51								\$ 722,177.32			
		Amount Due	14,749.77	14,067.15	17,661.76	14,315.44	18,645.39								\$ 79,439.51			
	Vending machines	Revenues	\$ 305.59	\$ 458.17	\$ 434.03	\$ 397.96	\$ 456.64								\$ 2,052.39			
		Amount Due	30.56	45.82	43.40	39.80	45.66								\$ 205.24			
	Catering	Revenues	\$ 19,490.30	\$ 19,205.26	\$ 26,019.88	\$ 30,355.60	\$ 30,511.22								\$ 125,582.26			
		Amount Due	1,929.54	1,901.32	2,575.97	3,005.20	3,020.61								\$ 12,432.64			
	Ice Delivery	Revenues	\$ 1,297.48	\$ 1,303.49	\$ 1,769.97	\$ 1,693.49	\$ 1,927.49								\$ 7,991.92			
		Amount Due	142.72	143.38	194.70	186.28	212.02								\$ 879.10			
<b>Black Mesa - Gross Revenue Sum</b>			\$ 193,401.75	\$ 180,336.50	\$ 227,339.47	\$ 201,378.56	\$ 246,514.41	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,048,970.69	18.10%	1.33%	
<b>Black Mesa - Amount Due Sum</b>			21,056.74	19,621.18	24,716.78	21,813.75	26,776.93	-	-	-	-	-	-	-	\$ 113,984.84			
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 1,010,239.67	\$ 981,145.49	\$ 1,243,756.92	\$ 1,200,426.06	\$ 1,360,501.22	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,796,069.36	100.00%	1.21%	
<b>TOTAL SUM OF AMOUNT DUE</b>			121,992.58	118,804.15	150,304.74	144,545.60	163,813.90	-	-	-	-	-	-	-	699,460.97			
CHANGE FROM PRIOR YEAR - MONTH			1.62%	0.28%	5.79%	2.72%	-3.51%	-	-	-	-	-	-	-				
CHANGE FROM PRIOR YEAR YTD			1.62%	0.96%	2.76%	2.75%	1.21%	-	-	-	-	-	-	-				