

Gift & News Program

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2017

	<u>Type</u>	<u>Data</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>June</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Grand Total</u>	<u>YTD Mkt Share</u>	<u>Change Prior Yr</u>	
Avila Retail Development	Earth Spirit - S(2) - 3,4	Revenues	\$ 124,937.41	\$ 143,242.60	\$ 169,701.54	\$ 195,503.76	\$ 193,624.01								\$ 827,009.32			
		Amount Due	18,321.19	21,203.69	25,043.87	29,078.61	28,665.70									\$ 122,313.06		
	Greetings From NM - S(1)-3	Revenues	\$ 46,969.29	\$ 43,506.13	\$ 50,519.69	\$ 56,064.73	\$ 64,673.57									\$ 261,733.41		
		Amount Due	6,663.93	6,139.25	7,167.39	7,939.60	9,208.95									\$ 37,119.12		
	Kiosks:ABQ2GO Concourse A	Revenues	\$ 26,371.05	\$ 31,216.60	\$ 40,991.09	\$ 42,672.55	\$ 48,072.19									\$ 189,323.48		
		Amount Due	4,219.37	4,994.66	6,558.57	6,827.61	7,691.55									\$ 30,291.76		
Avila Retail - Gross Revenue Sum			\$ 198,277.75	\$ 217,965.33	\$ 261,212.32	\$ 294,241.04	\$ 306,369.77	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,278,066.21	34.14%	-2.98%	
Avila Retail - Amount Due Sum			29,204.48	32,337.60	38,769.83	43,845.82	45,566.20	-	-	-	-	-	-	-	189,723.93			
EI Mercado	Sundancer Trading Co. - S(2)-2	Revenues	\$ 58,926.71	\$ 72,758.68	\$ 86,323.92	\$ 104,187.96	\$ 110,868.65								\$ 433,065.92			
		Amount Due	9,244.11	11,469.52	13,481.72	16,389.52	17,478.41								\$ 68,063.28			
	Thunderbird Curio S(2)-2	Revenues	\$ 40,184.02	\$ 45,956.74	\$ 55,960.80	\$ 71,755.29	\$ 83,768.64								\$ 297,625.49			
		Amount Due	6,044.43	6,903.15	8,413.17	10,805.31	12,614.36								\$ 44,780.42			
EI Mercado - Gross Revenue Sum			\$ 99,110.73	\$ 118,715.42	\$ 142,284.72	\$ 175,943.25	\$ 194,637.29	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 730,691.41	19.52%	-1.78%	
EI Mercado - Amount Due Sum			15,288.55	18,372.67	21,894.88	27,194.83	30,092.76	-	-	-	-	-	-	-	112,843.69			
Hudson-Garza ABQ	Gate A-5 Store#315	Revenues	\$ 60,978.06	\$ 61,304.89	\$ 80,571.92	\$ 75,011.27	\$ 94,177.84								\$ 372,043.98			
		Amount Due	9,756.49	9,808.78	12,891.51	12,001.80	15,068.45								\$ 59,527.03			
	Landside Store# 316	Revenues	\$ 41,287.41	\$ 37,366.86	\$ 44,816.86	\$ 48,351.06	\$ 51,736.63								\$ 223,558.82			
		Amount Due	6,605.99	5,978.70	7,170.70	7,736.17	8,277.86								\$ 35,769.42			
	T-Connector Store#317	Revenues	\$ 142,042.64	\$ 143,440.85	\$ 186,193.17	\$ 183,165.39	\$ 202,999.04								\$ 857,841.09			
		Amount Due	22,726.82	22,950.54	29,790.91	29,306.46	32,479.85								\$ 137,254.58			
	Newswall B5 Store# 970	Revenues	\$ 13,193.46	\$ 12,592.30	\$ 20,731.75	\$ 19,031.33	\$ 23,064.94								\$ 88,613.78			
		Amount Due	2,110.95	2,014.77	3,317.08	3,045.01	3,690.39								\$ 14,178.20			
	Kiosks	Revenues	\$ 30,548.57	\$ 29,584.23	\$ 40,302.34	\$ 40,225.92	\$ 51,621.48								\$ 192,282.54			
		Amount Due	5,804.23	5,621.00	7,657.44	7,642.92	9,808.08								\$ 36,533.67			
Hudson-Garza- Gross Revenue Sum			\$ 288,050.14	\$ 284,289.13	\$ 372,616.04	\$ 365,784.97	\$ 423,599.93	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,734,340.21	46.33%	8.18%	
Hudson-Garza - Amount Due Sum			47,004.48	46,373.79	60,827.64	59,732.37	69,324.63	-	-	-	-	-	-	-	283,262.91			
OF GROSS			\$ 585,438.62	\$ 620,969.88	\$ 776,113.08	\$ 835,969.26	\$ 924,606.99	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,743,097.83	100%	2.15%	
OF AMOUNT			91,497.51	97,084.06	121,492.34	130,773.02	144,983.59	-	-	-	-	-	-	-	585,830.53			

CHANGE FROM PRIOR YEAR - MONTH

-3.12% 2.43% 9.01% 6.72% -3.54%

CHANGE FROM PRIOR YEAR YTD

-3.12% -0.34% 3.12% 4.16% 2.15%

Balance with ABM (7/10/17-HT)