

Food Concessions

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2017

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr
Fresquez (2011 contract)	Tia Juanitas	Revenues	\$ 97,283.45	\$ 92,303.66	\$ 113,213.73	\$ 115,518.51	\$ 127,458.58	\$ 136,690.02	\$ 138,331.97	\$ 138,039.37	\$ 132,927.46	\$ 150,604.25	\$ 128,941.37	\$ 127,635.90	\$ 1,498,948.27		
		Amount Due	12,338.92	11,821.08	14,390.30	14,724.55	16,245.33	17,287.36	17,334.52	17,383.85	16,920.73	19,090.02	16,413.31	16,253.53	\$ 190,203.50		
	Keva Juice	Revenues	\$ 42,840.77	\$ 43,992.39	\$ 58,828.22	\$ 55,006.63	\$ 60,828.27	\$ 66,818.40	\$ 66,822.80	\$ 58,949.36	\$ 55,416.67	\$ 61,855.86	\$ 58,131.70	\$ 57,161.37	\$ 686,652.44		
		Amount Due	4,712.48	4,839.16	6,471.10	6,050.73	6,691.11	7,350.02	7,350.51	6,484.43	6,095.83	6,804.14	6,394.49	6,287.75	\$ 75,531.75		
	Rio Grande Brew Pub & Grill	Revenues	\$ 191,991.90	\$ 194,537.29	\$ 243,778.45	\$ 241,004.73	\$ 268,608.68	\$ 283,596.47	\$ 265,389.89	\$ 287,770.92	\$ 325,729.79	\$ 335,077.54	\$ 294,522.55	\$ 280,817.04	\$ 3,212,825.25		
		Amount Due	27,048.28	27,347.60	34,198.62	33,502.13	37,324.14	39,328.40	36,693.10	39,946.73	45,928.38	46,543.77	41,191.76	39,414.95	\$ 448,467.86		
Fresquez '11 - Gross Revenue Sum		\$ 332,116.12	\$ 330,833.34	\$ 415,820.40	\$ 411,529.87	\$ 456,895.53	\$ 487,104.89	\$ 470,544.66	\$ 484,759.65	\$ 514,073.92	\$ 547,537.65	\$ 481,595.62	\$ 465,614.31	\$ 5,398,425.96	34.10%	6.49%	
Fresquez '11 - Amount Due Sum		44,099.69	44,007.84	55,060.03	54,277.41	60,260.58	63,965.79	61,378.13	63,815.01	68,944.94	72,437.93	63,999.56	61,956.23	\$ 714,203.14			
Panda Express	Revenues	\$ 50,323.78	\$ 47,407.32	\$ 63,823.88	\$ 61,463.41	\$ 71,321.90	\$ 79,407.06	\$ 76,163.00	\$ 79,302.83	\$ 72,088.17	\$ 80,090.75	\$ 74,871.41	\$ 68,928.08	\$ 825,191.59			
	Amount Due	5,535.62	5,214.81	7,020.63	6,760.98	7,845.41	8,734.78	8,377.93	8,723.31	7,929.70	8,809.98	8,235.86	7,582.09	\$ 90,771.10			
Schlotzsky's	Revenues										2,000.10	84,386.64	80,296.10	77,495.66	244,178.50		
	Amount Due										220.01	9,282.53	8,832.57	8,524.52	26,859.63		
Quizno's	Revenues	\$ 62,036.12	\$ 62,807.53	\$ 79,088.97	\$ 79,509.57	\$ 92,539.17	\$ 99,176.82	\$ 96,009.81	\$ 88,924.56					\$ 660,092.55			
	Amount Due	6,823.97	6,908.83	8,699.79	8,746.05	10,179.31	10,909.45	10,561.08	9,781.70					\$ 72,610.18			
Route 66	Revenues	\$ 42,310.52	\$ 43,675.17	\$ 56,272.69	\$ 47,700.52	\$ 56,134.14	\$ 57,131.35	\$ 54,085.26	\$ 61,207.62	\$ 14,043.58	\$ 64,775.22	\$ 63,909.59	\$ 60,745.34	\$ 621,991.00			
	Amount Due	7,158.24	7,392.83	9,531.99	8,079.92	9,507.36	9,665.24	9,164.51	10,363.41	2,381.27	10,951.82	10,815.00	10,283.45	\$ 105,295.04			
Snack Attack	Revenues	\$ 5,441.78	\$ 5,060.70	\$ 6,015.46	\$ 7,125.69	\$ 7,995.06	\$ 9,759.04	\$ 8,347.16	\$ 7,848.89	\$ 7,764.69	\$ 8,440.39	\$ 8,981.34	\$ 8,100.62	\$ 90,880.82			
	Amount Due	598.60	556.68	661.70	783.83	879.46	1,073.49	918.19	863.38	854.12	928.44	987.95	891.07	\$ 9,996.91			
Watch	Revenues	\$ 30,722.31	\$ 27,518.30	\$ 35,231.88	\$ 32,840.05	\$ 39,481.43	\$ 44,137.74	\$ 41,462.77	\$ 46,440.12	\$ 48,913.75	\$ 55,743.23	\$ 53,318.57	\$ 49,672.25	\$ 505,482.40			
	Amount Due	4,399.72	3,923.93	5,019.92	4,621.19	5,528.58	6,213.73	5,798.50	6,579.49	6,968.19	7,863.94	7,608.24	7,144.41	\$ 71,669.84			
La Trattoria	Revenues	\$ 26,087.84	\$ 27,024.24	\$ 32,912.01	\$ 32,195.69	\$ 33,980.77	\$ 35,838.71	\$ 36,854.03	\$ 34,796.19	\$ 37,918.68	\$ 37,999.01	\$ 30,454.68	\$ 30,346.32	\$ 396,408.17			
	Amount Due	2,869.66	2,972.67	3,620.32	3,541.53	3,737.88	3,942.26	4,053.94	3,827.58	4,171.05	4,179.89	3,350.01	3,338.10	\$ 43,604.89			
Comida Buena	Revenues	\$ 167,807.78	\$ 159,988.17	\$ 203,600.28	\$ 213,277.65	\$ 225,840.52	\$ 234,499.48	\$ 239,868.10	\$ 236,741.53	\$ 241,613.01	\$ 254,376.96	\$ 213,769.24	\$ 214,961.31	\$ 2,606,344.03			
	Amount Due	18,458.86	17,598.70	22,396.03	23,460.54	24,842.46	25,794.94	26,385.49	26,041.57	26,577.43	27,981.47	23,514.62	23,645.74	\$ 286,697.85			
Baskin Robins	Revenues	\$ 14,657.81	\$ 14,576.81	\$ 19,928.43	\$ 18,472.84	\$ 19,966.16	\$ 25,577.89	\$ 26,193.27	\$ 24,709.26	\$ 20,115.85	\$ 23,705.41	\$ 18,297.42	\$ 17,797.87	\$ 243,999.02			
	Amount Due	1,612.36	1,603.45	2,192.13	2,032.01	2,196.28	2,813.57	2,881.26	2,718.02	2,212.74	2,607.60	2,012.72	1,957.77	\$ 26,839.91			
Tia Juanitas Pronto	Revenues	\$ 84,574.75	\$ 81,148.35	\$ 101,308.80	\$ 93,517.66	\$ 107,698.73	\$ 107,871.34	\$ 106,385.63	\$ 107,987.90	\$ 111,056.85	\$ 109,140.90	\$ 100,389.11	\$ 109,971.61	\$ 1,221,051.63			
	Amount Due	9,303.22	8,926.32	11,143.97	10,286.94	11,846.86	11,865.85	11,702.42	11,878.67	12,216.25	12,005.50	11,042.80	12,096.88	\$ 134,315.68			
Vending machine	Revenues	\$ 759.11	\$ 769.06	\$ 2,414.65	\$ 1,414.55	\$ 2,133.40	\$ 3,590.98	\$ 1,515.80	\$ 1,326.76	\$ 737.42	\$ 1,647.53	\$ 1,369.83	\$ 864.13	\$ 18,543.22			
	Amount Due	75.91	76.91	241.47	141.46	213.34	359.10	151.58	132.68	73.74	164.75	136.98	86.41	\$ 2,095.80			
Fresquez '08 - Gross Revenue Sum		\$ 484,721.80	\$ 469,975.65	\$ 600,597.05	\$ 587,517.63	\$ 657,091.28	\$ 696,990.41	\$ 686,884.83	\$ 689,285.66	\$ 556,252.10	\$ 720,306.04	\$ 645,657.29	\$ 638,883.19	\$ 7,434,162.93	46.95%	-1.52%	
Fresquez '08 - Amount Due Sum		56,836.15	55,175.13	70,527.93	68,454.44	76,776.93	81,372.40	79,994.91	80,909.80	63,604.51	84,775.92	76,536.75	75,550.44	\$ 870,515.31			
Black Mesa	Main Bakery	Revenues	\$ 38,219.59	\$ 31,486.39	\$ 38,554.11	\$ 38,791.16	\$ 44,115.55	\$ 46,458.66	\$ 47,895.78	\$ 49,811.90	\$ 43,544.43	\$ 46,772.53	\$ 42,183.27	\$ 46,538.01	\$ 514,371.38		
		Amount Due	4,204.15	3,463.50	4,240.95	4,267.03	4,852.71	5,110.45	5,268.54	5,479.31	4,789.89	5,144.98	4,640.16	5,119.18	\$ 56,580.85		
	Concourse A	Revenues	\$ 134,088.79	\$ 127,883.19	\$ 160,561.48	\$ 130,140.35	\$ 169,503.51	\$ 187,450.40	\$ 192,511.34	\$ 188,746.85	\$ 199,625.38	\$ 189,996.43	\$ 180,609.32	\$ 176,222.76	\$ 2,037,339.80		
		Amount Due	14,749.77	14,067.15	17,661.76	14,315.44	18,645.39	20,619.54	21,176.25	20,762.15	21,958.79	20,899.60	19,867.03	19,384.50	\$ 224,107.37		
	Vending machines	Revenues	\$ 305.59	\$ 458.17	\$ 434.03	\$ 397.96	\$ 456.64	\$ 540.11	\$ 538.22	\$ 583.57	\$ 553.83	\$ 511.46	\$ 455.95	\$ 419.05	\$ 5,654.58		
		Amount Due	30.56	45.82	43.40	39.80	45.66	54.01	53.82	58.36	55.38	51.15	45.60	41.91	\$ 565.47		
	Catering	Revenues	\$ 19,490.30	\$ 19,205.26	\$ 26,019.88	\$ 30,355.60	\$ 30,511.22	39,526.34	46,788.01	46,578.44	45,170.02	\$ 44,363.48	37,539.98	\$ 35,678.41	\$ 421,226.94		
		Amount Due	1,929.54	1,901.32	2,575.97	3,005.20	3,020.61	3,913.11	4,632.01	4,611.27	4,471.83	4,391.98	3,716.46	3,532.16	\$ 41,701.46		
	Ice Delivery	Revenues	\$ 1,297.48	\$ 1,303.49	\$ 1,769.97	\$ 1,693.49	\$ 1,927.49	\$ 2,107.48	\$ 2,055.00	\$ 2,473.53	\$ 2,104.51	\$ 2,092.50	\$ 1,755.00	\$ 1,590.00	\$ 22,169.94		
		Amount Due	142.72	143.38	194.70	186.28	212.02	231.82	226.04	272.09	231.50	230.18	193.05	174.90	\$ 2,438.68		
Black Mesa - Gross Revenue Sum		\$ 193,401.75	\$ 180,336.50	\$ 227,339.47	\$ 201,378.56	\$ 246,514.41	\$ 276,082.99	\$ 289,788.35	\$ 288,194.29	\$ 290,998.17	\$ 283,736.40	\$ 262,543.52	\$ 260,448.23	\$ 3,000,762.64	18.95%	5.22%	
Black Mesa - Amount Due Sum		21,056.74	19,621.18	24,716.78	21,813.75	26,776.39	29,928.94	31,356.66	31,183.18	31,507.39	30,717.90	28,462.29	28,252.65	\$ 325,393.85			
TOTAL SUM OF GROSS REVENUES		\$ 1,010,239.67	\$ 981,145.49	\$ 1,243,756.92	\$ 1,200,426.06	\$ 1,360,501.22	\$ 1,460,178.29	\$ 1,447,217.84	\$ 1,462,239.60	\$ 1,361,324.19	\$ 1,551,580.09	\$ 1,389,796.43	\$ 1,364,945.73	\$ 15,833,351.53	100.00%	2.34%	
TOTAL SUM OF AMOUNT DUE		121,992.58	118,804.15	150,304.74	144,545.60	163,813.90	175,267.13	172,729.70	175,907.99	164,056.84	187,931.75	168,998.60	165,759.32	1,910,112.30			
CHANGE FROM PRIOR YEAR - MONTH			1.62%	0.28%	5.79%	2.72%	-3.51%	-2.99%	-1.66%	3.97%	2.36%	5.00%	10.81%	5.10%			
CHANGE FROM PRIOR YEAR YTD			1.62%	0.96%	2.76%	2.75%	1.21%	0.33%	0.00%	0.55%	0.76%	1.25%	2.09%	2.34%			

Balance with ABM (1/17/18-LI)