

Gift & News Program

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2017

	Type	Data	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr
Avila Retail Development	Earth Spirit - S(2) - 3,4	Revenues	\$ 124,937.41	\$ 143,242.60	\$ 169,701.54	\$ 195,503.76	\$ 193,624.01	\$ 201,785.39	\$ 218,022.84	\$ 208,000.81	\$ 212,672.50	\$ 274,161.54	\$ 216,861.61		\$ 2,158,514.01		
		Amount Due	18,321.19	21,203.69	25,043.87	29,078.61	28,665.70	30,065.65	32,486.74	30,903.49	31,845.99	40,511.54	32,053.15		\$ 320,179.62		
	Greetings From NM - S(1)-3	Revenues	\$ 46,969.29	\$ 43,506.13	\$ 50,519.69	\$ 56,064.73	\$ 64,673.57	\$ 67,330.69	\$ 73,414.76	\$ 69,867.65	\$ 67,382.14	\$ 106,873.37	\$ 76,028.91		\$ 722,630.93		
		Amount Due	6,663.93	6,139.25	7,167.39	7,939.60	9,208.95	9,564.94	10,427.49	9,964.56	9,600.05	15,183.18	10,804.95		\$ 102,664.29		
	Kiosks:ABQ2GO Concourse A	Revenues	\$ 26,371.05	\$ 31,216.60	\$ 40,991.09	\$ 42,672.55	\$ 48,072.19	\$ 52,466.58	\$ 56,035.59	\$ 52,177.06	\$ 50,098.48	\$ 59,143.11	\$ 45,003.25		\$ 504,247.55		
		Amount Due	4,219.37	4,994.66	6,558.57	6,827.61	7,691.55	8,394.65	8,965.69	8,348.33	8,015.76	9,462.90	7,200.52		\$ 80,679.61		
Avila Retail - Gross Revenue Sum			\$ 198,277.75	\$ 217,965.33	\$ 261,212.32	\$ 294,241.04	\$ 306,369.77	\$ 321,582.66	\$ 347,473.19	\$ 330,045.52	\$ 330,153.12	\$ 440,178.02	\$ 337,893.77	\$ -	\$ 3,385,392.49	34.47%	-0.53%
Avila Retail - Amount Due Sum			29,204.48	32,337.60	38,769.83	43,845.82	45,566.20	48,025.24	51,879.92	49,216.38	49,461.80	65,157.62	50,058.62	-	503,523.51		
EI Mercado	Sundancer Trading Co. - S(2)-2	Revenues	\$ 58,926.71	\$ 72,758.68	\$ 86,323.92	\$ 104,187.96	\$ 110,868.65	\$ 111,744.55	\$ 112,497.37	\$ 122,335.09	\$ 118,831.86	171,765.61	\$ 96,780.69		\$ 1,167,021.09		
		Amount Due	9,244.11	11,469.52	13,481.72	16,389.52	17,478.41	17,507.78	17,464.40	19,196.87	18,580.03	26,618.02	15,178.20		\$ 182,608.58		
	Thunderbird Curio S(2)-2	Revenues	\$ 40,184.02	\$ 45,956.74	\$ 55,960.80	\$ 71,755.29	\$ 83,768.64	\$ 86,298.16	\$ 98,680.78	\$ 90,950.87	\$ 87,045.97	\$ 123,527.75	\$ 72,263.53		\$ 856,392.55		
		Amount Due	6,044.43	6,903.15	8,413.17	10,805.31	12,614.36	12,999.86	14,907.33	13,709.91	13,118.17	18,573.76	10,882.21		\$ 128,971.66		
EI Mercado - Gross Revenue Sum			\$ 99,110.73	\$ 118,715.42	\$ 142,284.72	\$ 175,943.25	\$ 194,637.29	\$ 198,042.71	\$ 211,178.15	\$ 213,285.96	\$ 205,877.83	\$ 295,293.36	\$ 169,044.22	\$ -	\$ 2,023,413.64	20.60%	5.70%
EI Mercado - Amount Due Sum			15,288.55	18,372.67	21,894.88	27,194.83	30,092.76	30,507.64	32,371.73	32,906.78	31,698.21	45,191.78	26,060.41	-	311,580.24		
Hudson-Garza ABQ	Gate A-5 Store#315	Revenues	\$ 60,978.06	\$ 61,304.89	\$ 80,571.92	\$ 75,011.27	\$ 94,177.84	\$ 97,625.50	\$ 96,987.63	\$ 99,566.90	\$ 86,855.61	\$ 98,824.35	\$ 88,048.79		\$ 939,952.76		
		Amount Due	9,756.49	9,808.78	12,891.51	12,001.80	15,068.45	15,620.08	15,518.02	15,930.70	13,896.90	15,811.90	14,087.81		\$ 150,392.44		
	Landside Store# 316	Revenues	\$ 41,287.41	\$ 37,366.86	\$ 44,816.86	\$ 48,351.06	\$ 51,736.63	\$ 56,276.93	\$ 62,414.97	\$ 57,654.35	\$ 53,009.71	\$ 64,755.28	\$ 52,234.81		\$ 569,904.87		
		Amount Due	6,605.99	5,978.70	7,170.70	7,736.17	8,277.86	9,004.31	9,986.40	9,224.70	8,481.55	10,360.84	8,357.57		\$ 91,184.79		
	T-Connector Store#317	Revenues	\$ 142,042.64	143,440.85	186,193.17	\$ 183,165.39	\$ 202,999.04	218,672.79	\$ 216,596.26	\$ 210,791.29	\$ 195,898.83	\$ 238,768.73	\$ 210,680.62		\$ 2,149,249.61		
		Amount Due	22,726.82	22,950.54	29,790.91	29,306.46	32,479.85	34,987.65	34,655.40	33,726.61	31,343.81	38,203.00	33,708.90		\$ 343,879.95		
	Newswall B5 Store# 970	Revenues	\$ 13,193.46	\$ 12,592.30	\$ 20,731.75	\$ 19,031.33	\$ 23,064.94	\$ 26,409.59	\$ 25,642.98	\$ 23,746.05	\$ 25,479.40	\$ 34,866.70	\$ 30,666.71		\$ 255,425.21		
		Amount Due	2,110.95	2,014.77	3,317.08	3,045.01	3,690.39	4,225.53	4,102.88	3,799.37	4,076.70	5,578.67	4,906.67		\$ 40,868.02		
Kiosks	Revenues	\$ 30,548.57	\$ 29,584.23	\$ 40,302.34	\$ 40,225.92	\$ 51,621.48	\$ 46,634.50	\$ 50,099.53	\$ 47,240.20	\$ 47,975.42	\$ 64,372.97	\$ 50,255.29		\$ 498,860.45			
	Amount Due	5,804.23	5,621.00	7,657.44	7,642.92	9,808.08	8,860.56	9,518.91	8,975.64	9,115.33	12,230.86	9,548.51		\$ 94,783.48			
Hudson-Garza- Gross Revenue Sum			\$ 288,050.14	\$ 284,289.13	\$ 372,616.04	\$ 365,784.97	\$ 423,599.93	\$ 445,619.31	\$ 451,741.37	\$ 438,998.79	\$ 409,218.97	\$ 501,588.03	\$ 431,886.22	\$ -	\$ 4,413,392.90	44.93%	6.73%
Hudson-Garza - Amount Due Sum			47,004.48	46,373.79	60,827.64	59,732.37	69,324.63	72,698.12	73,781.61	71,657.01	66,914.30	82,185.27	70,609.45	-	721,108.67		
OF GROSS			\$ 585,438.62	\$ 620,969.88	\$ 776,113.08	\$ 835,969.26	\$ 924,606.99	\$ 965,244.68	\$ 1,010,392.71	\$ 982,330.27	\$ 945,249.92	\$ 1,237,059.41	\$ 938,824.21	\$ -	\$ 9,822,199.03	100%	3.91%
OF AMOUNT			91,497.51	97,084.06	121,492.34	130,773.02	144,983.59	151,231.00	158,033.26	153,780.17	148,074.31	192,534.67	146,728.48	-	1,536,212.42		
CHANGE FROM PRIOR YEAR - MONTH			-3.12%	2.43%	9.01%	6.72%	-3.54%	2.93%	3.12%	0.74%	1.79%	8.98%	12.85%				
CHANGE FROM PRIOR YEAR YTD			-3.12%	-0.34%	3.12%	4.16%	2.15%	2.31%	2.45%	2.20%	2.14%	3.04%	3.91%				

Balance with ABM (12/28/17-LI)