

**Gift & News Program**

**Trend Analysis, Market Share and Change Over Prior Year / Month**

**Calendar Year 2017**

	<u>Type</u>	<u>Data</u>	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr
<b>Avila Retail Development</b>	<i>Earth Spirit - S(2) - 3,4</i>	Revenues	\$ 124,937.41	\$ 143,242.60	\$ 169,701.54	\$ 195,503.76	\$ 193,624.01	\$ 201,785.39	\$ 218,022.84	\$ 208,000.81	\$ 212,672.50	\$ 274,161.54	\$ 216,861.61	\$ 212,421.18	\$ 2,370,935.19		
		Amount Due	18,321.19	21,203.69	25,043.87	29,078.61	28,665.70	30,065.65	32,486.74	30,903.49	31,845.99	40,511.54	32,053.15	31,367.62	\$ 351,547.24		
	<i>Greetings From NM - S(1)-3</i>	Revenues	\$ 46,969.29	\$ 43,506.13	\$ 50,519.69	\$ 56,064.73	\$ 64,673.57	\$ 67,330.69	\$ 73,414.76	\$ 69,867.65	\$ 67,382.14	\$ 106,873.37	\$ 76,028.91	\$ 74,493.65	\$ 797,124.58		
		Amount Due	6,663.93	6,139.25	7,167.39	7,939.60	9,208.95	9,564.94	10,427.49	9,964.56	9,600.05	15,183.18	10,804.95	10,586.06	\$ 113,250.35		
	<i>Kiosks:ABQ2GO Concourse A</i>	Revenues	\$ 26,371.05	\$ 31,216.60	\$ 40,991.09	\$ 42,672.55	\$ 48,072.19	\$ 52,466.58	\$ 56,035.59	\$ 52,177.06	\$ 50,098.48	\$ 59,143.11	\$ 45,003.25	\$ 44,139.72	\$ 548,387.27		
		Amount Due	4,219.37	4,994.66	6,558.57	6,827.61	7,691.55	8,394.65	8,965.69	8,348.33	8,015.76	9,462.90	7,200.52	7,062.36	\$ 87,741.97		
<b>Avila Retail - Gross Revenue Sum</b>			\$ 198,277.75	\$ 217,965.33	\$ 261,212.32	\$ 294,241.04	\$ 306,369.77	\$ 321,582.66	\$ 347,473.19	\$ 330,045.52	\$ 330,153.12	\$ 440,178.02	\$ 337,893.77	\$ 331,054.55	\$ 3,716,447.04	34.65%	0.29%
<b>Avila Retail - Amount Due Sum</b>			29,204.48	32,337.60	38,769.83	43,845.82	45,566.20	48,025.24	51,879.92	49,216.38	49,461.80	65,157.62	50,058.62	49,016.03	552,539.54		
<b>EI Mercado</b>	<i>Sundancer Trading Co. - S(2)-2</i>	Revenues	\$ 58,926.71	\$ 72,758.68	\$ 86,323.92	\$ 104,187.96	\$ 110,868.65	\$ 111,744.55	\$ 112,497.37	\$ 122,335.09	\$ 118,831.86	171,765.61	\$ 96,780.69	\$ 89,195.89	\$ 1,256,216.98		
		Amount Due	9,244.11	11,469.52	13,481.72	16,389.52	17,478.41	17,507.78	17,464.40	19,196.87	18,580.03	26,618.02	15,178.20	14,123.88	\$ 196,732.46		
	<i>Thunderbird Curio S(2)-2</i>	Revenues	\$ 40,184.02	\$ 45,956.74	\$ 55,960.80	\$ 71,755.29	\$ 83,768.64	\$ 86,298.16	\$ 98,680.78	\$ 90,950.87	\$ 87,045.97	\$ 123,527.75	\$ 72,263.53	\$ 62,330.28	\$ 918,722.83		
		Amount Due	6,044.43	6,903.15	8,413.17	10,805.31	12,614.36	12,999.86	14,907.33	13,709.91	13,118.17	18,573.76	10,882.21	9,372.95	\$ 138,344.61		
<b>EI Mercado - Gross Revenue Sum</b>			\$ 99,110.73	\$ 118,715.42	\$ 142,284.72	\$ 175,943.25	\$ 194,637.29	\$ 198,042.71	\$ 211,178.15	\$ 213,285.96	\$ 205,877.83	\$ 295,293.36	\$ 169,044.22	\$ 151,526.17	\$ 2,174,939.81	20.28%	6.38%
<b>EI Mercado - Amount Due Sum</b>			15,288.55	18,372.67	21,894.88	27,194.83	30,092.76	30,507.64	32,371.73	32,906.78	31,698.21	45,191.78	26,060.41	23,496.83	335,077.07		
<b>Hudson-Garza ABQ</b>	<i>Gate A-5 Store#315</i>	Revenues	\$ 60,978.06	\$ 61,304.89	\$ 80,571.92	\$ 75,011.27	\$ 94,177.84	\$ 97,625.50	\$ 96,987.63	\$ 99,566.90	\$ 86,855.61	\$ 98,824.35	\$ 88,048.79	\$ 83,644.32	\$ 1,023,597.08		
		Amount Due	9,756.49	9,808.78	12,891.51	12,001.80	15,068.45	15,620.08	15,518.02	15,930.70	13,896.90	15,811.90	14,087.81	13,383.09	\$ 163,775.53		
	<i>Landside Store# 316</i>	Revenues	\$ 41,287.41	\$ 37,366.86	\$ 44,816.86	\$ 48,351.06	\$ 51,736.63	\$ 56,276.93	\$ 62,414.97	\$ 57,654.35	\$ 53,009.71	\$ 64,755.28	\$ 52,234.81	\$ 50,416.17	\$ 620,321.04		
		Amount Due	6,605.99	5,978.70	7,170.70	7,736.17	8,277.86	9,004.31	9,986.40	9,224.70	8,481.55	10,360.84	8,357.57	8,066.59	\$ 99,251.38		
	<i>T-Connector Store#317</i>	Revenues	\$ 142,042.64	143,440.85	186,193.17	\$ 183,165.39	\$ 202,999.04	218,672.79	\$ 216,596.26	\$ 210,791.29	\$ 195,898.83	\$ 238,768.73	\$ 210,680.62	\$ 212,592.54	\$ 2,361,842.15		
		Amount Due	22,726.82	22,950.54	29,790.91	29,306.46	32,479.85	34,987.65	34,655.40	33,726.61	31,343.81	38,203.00	33,708.90	34,014.81	\$ 377,894.76		
	<i>Newswall B5 Store# 970</i>	Revenues	\$ 13,193.46	\$ 12,592.30	\$ 20,731.75	\$ 19,031.33	\$ 23,064.94	\$ 26,409.59	\$ 25,642.98	\$ 23,746.05	\$ 25,479.40	\$ 34,866.70	\$ 30,666.71	\$ 28,786.74	\$ 284,211.95		
		Amount Due	2,110.95	2,014.77	3,317.08	3,045.01	3,690.39	4,225.53	4,102.88	3,799.37	4,076.70	5,578.67	4,906.67	4,605.88	\$ 45,473.90		
	<i>Kiosks</i>	Revenues	\$ 30,548.57	\$ 29,584.23	\$ 40,302.34	\$ 40,225.92	\$ 51,621.48	\$ 46,634.50	\$ 50,099.53	\$ 47,240.20	\$ 47,975.42	\$ 64,372.97	\$ 50,255.29	\$ 46,682.10	\$ 545,542.55		
		Amount Due	5,804.23	5,621.00	7,657.44	7,642.92	9,808.08	8,860.56	9,518.91	8,975.64	9,115.33	12,230.86	9,548.51	8,869.60	\$ 103,653.08		
<b>Hudson-Garza- Gross Revenue Sum</b>			\$ 288,050.14	\$ 284,289.13	\$ 372,616.04	\$ 365,784.97	\$ 423,599.93	\$ 445,619.31	\$ 451,741.37	\$ 438,998.79	\$ 409,218.97	\$ 501,588.03	\$ 431,886.22	\$ 422,121.87	\$ 4,835,514.77	45.08%	7.06%
<b>Hudson-Garza - Amount Due Sum</b>			47,004.48	46,373.79	60,827.64	59,732.37	69,324.63	72,698.12	73,781.61	71,657.01	66,914.30	82,185.27	70,609.45	68,939.96	\$ 790,048.63		
<b>OF GROSS</b>			\$ 585,438.62	\$ 620,969.88	\$ 776,113.08	\$ 835,969.26	\$ 924,606.99	\$ 965,244.68	\$ 1,010,392.71	\$ 982,330.27	\$ 945,249.92	\$ 1,237,059.41	\$ 938,824.21	\$ 904,702.59	\$ 10,726,901.62	100%	4.48%
<b>OF AMOUNT</b>			91,497.51	97,084.06	121,492.34	130,773.02	144,983.59	151,231.00	158,033.26	153,780.17	148,074.31	192,534.67	146,728.48	141,452.82	1,677,665.24		
CHANGE FROM PRIOR YEAR - MONTH			-3.12%	2.43%	9.01%	6.72%	-3.54%	2.93%	3.12%	0.74%	1.79%	8.98%	12.85%	11.15%			
CHANGE FROM PRIOR YEAR YTD			-3.12%	-0.34%	3.12%	4.16%	2.15%	2.31%	2.45%	2.20%	2.14%	3.04%	3.91%	4.48%			

**Balance with ABM (1/16/18-LI)**