

Gift & News Program

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2018

	<u>Type</u>	<u>Data</u>	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr	
Avila Retail Development	<i>Earth Spirit - S(2) - 3,4</i>	Revenues	\$ 138,618.93	\$ 147,690.67											\$ 286,309.60			
		Amount Due	20,541.47	21,866.94												\$ 42,408.41		
	<i>Greetings From NM - S(1)-3</i>	Revenues	\$ 41,489.66	\$ 41,282.84												\$ 82,772.50		
		Amount Due	5,878.07	5,864.14												\$ 11,742.21		
	<i>Kiosks:ABQ2GO Concourse A</i>	Revenues	\$ 29,795.52	\$ 31,041.70												\$ 60,837.22		
		Amount Due	4,767.28	4,966.67												\$ 9,733.95		
Avila Retail - Gross Revenue Sum			\$ 209,904.11	\$ 220,015.21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 429,919.32	31.59%	3.29%	
Avila Retail - Amount Due Sum			31,186.82	32,697.75	-	-	-	-	-	-	-	-	-	-	63,884.57			
EI Mercado	<i>Sundancer Trading Co. - S(2)-2</i>	Revenues	\$ 65,200.53	\$ 76,725.59											\$ 141,926.12			
		Amount Due	10,180.77	12,054.88											\$ 22,235.65			
	<i>Thunderbird Curio S(2)-2</i>	Revenues	\$ 50,653.66	\$ 55,402.32											\$ 106,055.98			
		Amount Due	7,630.31	8,373.32											\$ 16,003.63			
EI Mercado - Gross Revenue Sum			\$ 115,854.19	\$ 132,127.91	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 247,982.10	18.22%	13.84%	
EI Mercado - Amount Due Sum			17,811.08	20,428.20	-	-	-	-	-	-	-	-	-	-	38,239.28			
Hudson-Garza ABQ	<i>Gate A-5 Store#315</i>	Revenues	\$ 70,224.45	\$ 69,130.10											\$ 139,354.55			
		Amount Due	11,235.91	11,060.82											\$ 22,296.73			
	<i>Landside Store# 316</i>	Revenues	\$ 42,972.07	\$ 42,283.64											\$ 85,255.71			
		Amount Due	6,875.53	6,765.38											\$ 13,640.91			
	<i>T-Connector Store#317</i>	Revenues	\$ 166,001.44	173,935.89											\$ 339,937.33			
		Amount Due	26,560.23	27,829.74											\$ 54,389.97			
	<i>Newswall B5 Store# 970</i>	Revenues	\$ 21,038.52	\$ 20,629.39											\$ 41,667.91			
		Amount Due	3,366.16	3,300.70											\$ 6,666.86			
	<i>Kiosks</i>	Revenues	\$ 38,095.96	\$ 38,919.64											\$ 77,015.60			
		Amount Due	7,238.23	7,394.73											\$ 14,632.96			
Hudson-Garza- Gross Revenue Sum			\$ 338,332.44	\$ 344,898.66	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 683,231.10	50.20%	19.38%	
Hudson-Garza - Amount Due Sum			55,276.07	56,351.37	-	-	-	-	-	-	-	-	-	-	111,627.44			
OF GROSS			\$ 664,090.74	\$ 697,041.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,361,132.52	100%	12.83%	
OF AMOUNT			104,273.97	109,477.32	-	-	-	-	-	-	-	-	-	-	213,751.29			

CHANGE FROM PRIOR YEAR - MONTH

13.43%

12.25%

CHANGE FROM PRIOR YEAR YTD

13.43%

12.83%

Balance with ABM (3/15/18-LI)