

**Gift & News Program**

**Trend Analysis, Market Share and Change Over Prior Year / Month**

**Calendar Year 2018**

	Type	Data	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr	
<b>Avila Retail Development</b>	Earth Spirit - S(2) - 3,4	Revenues	\$ 138,618.93	\$ 147,690.67	\$ 189,710.52										\$ 476,020.12			
		Amount Due	20,541.47	21,866.94	28,218.25											\$ 70,626.66		
	Greetings From NM - S(1)-3	Revenues	\$ 41,489.66	\$ 41,282.84	\$ 59,771.15											\$ 142,543.65		
		Amount Due	5,878.07	5,864.14	8,526.42											\$ 20,268.63		
	Kiosks:ABQ2GO Concourse A	Revenues	\$ 29,795.52	\$ 31,041.70	\$ 37,693.20											\$ 98,530.42		
		Amount Due	4,767.28	4,966.67	6,030.91											\$ 15,764.86		
<b>Avila Retail - Gross Revenue Sum</b>			\$ 209,904.11	\$ 220,015.21	\$ 287,174.87	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 717,094.19	31.31%	5.85%	
<b>Avila Retail - Amount Due Sum</b>			31,186.82	32,697.75	42,775.59	-	-	-	-	-	-	-	-	-	106,660.16			
<b>EI Mercado</b>	Sundancer Trading Co. - S(2)-2	Revenues	\$ 65,200.53	\$ 76,725.59	\$ 105,599.24										\$ 247,525.36			
		Amount Due	10,180.77	12,054.88	16,592.93										\$ 38,828.58			
	Thunderbird Curio S(2)-2	Revenues	\$ 50,653.66	\$ 55,402.32	\$ 82,270.69										\$ 188,326.67			
		Amount Due	7,630.31	8,373.32	12,409.11										\$ 28,412.74			
<b>EI Mercado - Gross Revenue Sum</b>			\$ 115,854.19	\$ 132,127.91	\$ 187,869.93	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 435,852.03	19.03%	21.03%		
<b>EI Mercado - Amount Due Sum</b>			17,811.08	20,428.20	29,002.04	-	-	-	-	-	-	-	-	-	67,241.32			
<b>Hudson-Garza ABQ</b>	Gate A-5 Store#315	Revenues	\$ 70,224.45	\$ 69,130.10	\$ 89,234.51										\$ 228,589.06			
		Amount Due	11,235.91	11,060.82	14,277.52										\$ 36,574.25			
	Landside Store# 316	Revenues	\$ 42,972.07	\$ 42,283.64	\$ 56,247.26										\$ 141,502.97			
		Amount Due	6,875.53	6,765.38	8,999.56										\$ 22,640.47			
	T-Connector Store#317	Revenues	\$ 166,001.44	173,935.89	228,615.36										\$ 568,552.69			
		Amount Due	26,560.23	27,829.74	36,578.46										\$ 90,968.43			
	Newswall B5 Store# 970	Revenues	\$ 21,038.52	\$ 20,629.39	\$ 33,323.93										\$ 74,991.84			
		Amount Due	3,366.16	3,300.70	5,331.83										\$ 11,998.69			
	Kiosks	Revenues	\$ 38,095.96	\$ 38,919.64	\$ 46,755.73										\$ 123,771.33			
		Amount Due	7,238.23	7,394.73	8,883.59										\$ 23,516.55			
<b>Hudson-Garza- Gross Revenue Sum</b>			\$ 338,332.44	\$ 344,898.66	\$ 454,176.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,137,407.88	49.66%	20.37%		
<b>Hudson-Garza - Amount Due Sum</b>			55,276.07	56,351.37	74,070.96	-	-	-	-	-	-	-	-	-	185,698.40			
<b>OF GROSS</b>			\$ 664,090.74	\$ 697,041.78	\$ 929,221.58	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,290,354.10	100%	15.53%	
<b>OF AMOUNT</b>			104,273.97	109,477.32	145,848.59	-	-	-	-	-	-	-	-	-	359,599.88			
CHANGE FROM PRIOR YEAR - MONTH			13.43%	12.25%	19.73%													
CHANGE FROM PRIOR YEAR YTD			13.43%	12.83%	15.53%													

Balance with ABM (4/12/18-LI)