

Food Concessions

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2018

Tenant	Type	Data	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total	YTD Mkt Share	Change Prior Yr	
Fresquez (2011 contract)	Tia Juanitas	Revenues	\$ 104,457.83	\$ 105,215.74	\$ 124,079.08	\$ 121,889.32									\$ 455,641.97			
		Amount Due	13,141.91	13,402.53	15,708.38	15,430.29										\$ 57,683.11		
	Keva Juice	Revenues	\$ 53,197.65	\$ 53,374.23	\$ 67,918.08	\$ 63,885.14										\$ 238,375.10		
		Amount Due	5,851.74	5,871.17	7,470.99	7,027.37										\$ 26,221.27		
	Rio Grande Brew Pub & Grill	Revenues	\$ 234,012.23	\$ 255,013.75	\$ 311,622.98	\$ 299,594.50										\$ 1,100,243.46		
		Amount Due	32,684.62	35,769.98	43,398.22	41,536.22										\$ 153,389.04		
Fresquez '11 - Gross Revenue Sum			\$ 391,667.71	\$ 413,603.72	\$ 503,620.14	\$ 485,368.96	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,794,260.53	35.22%	20.40%	
Fresquez '11 - Amount Due Sum			51,678.27	55,043.68	66,577.59	63,993.88	-	-	-	-	-	-	-	-	\$ 237,293.42			
Panda Express	Revenues	\$ 61,481.72	\$ 61,720.95	\$ 81,415.31	\$ 74,183.04										\$ 278,801.02			
	Amount Due	6,762.99	6,789.30	8,955.68	8,160.13										\$ 30,668.10			
Schlotzsky's	Revenues	61,824.81	63,880.39	79,967.69	79,091.97										\$ 284,764.86			
	Amount Due	6,800.73	7,026.84	8,796.45	8,700.12										\$ 31,324.14			
Quizno's	Revenues														\$ -			
	Amount Due														\$ -			
Route 66	Revenues	\$ 48,100.81	\$ 52,975.27	\$ 64,280.05	\$ 65,113.52										\$ 230,469.65			
	Amount Due	8,137.96	8,967.91	10,883.14	11,023.81										\$ 39,012.82			
Snack Attack	Revenues	\$ 5,227.09	\$ 6,254.12	\$ 8,248.78	\$ 9,055.70										\$ 28,785.69			
	Amount Due	574.98	687.95	907.37	996.13										\$ 3,166.43			
Watch	Revenues	\$ 31,932.90	\$ 32,968.70	\$ 45,366.58	\$ 53,551.88										\$ 163,820.06			
	Amount Due	4,540.07	4,696.04	6,564.44	7,638.23										\$ 23,438.78			
La Trattoria	Revenues	\$ 25,863.00	\$ 28,666.08	\$ 37,995.19	\$ 36,092.97										\$ 128,617.24			
	Amount Due	2,844.93	3,153.27	4,179.47	3,970.23										\$ 14,147.90			
Comida Buena	Revenues	\$ 176,523.80	\$ 176,121.50	\$ 221,105.10	\$ 220,914.30										\$ 794,664.70			
	Amount Due	19,417.62	19,373.37	24,321.56	24,300.57										\$ 87,413.12			
Baskin Robins	Revenues	\$ 16,226.17	\$ 16,363.41	\$ 24,458.36	\$ 21,254.82										\$ 78,302.76			
	Amount Due	1,784.88	1,799.98	2,690.42	2,338.03										\$ 8,613.31			
Tia Juanitas Pronto	Revenues	\$ 90,304.58	\$ 94,846.39	\$ 117,621.00	\$ 113,082.70										\$ 415,854.67			
	Amount Due	9,933.50	10,433.10	12,938.31	12,439.10										\$ 45,744.01			
Vending machine	Revenues	\$ 1,489.52	\$ 156.58	\$ 750.14	\$ 3,248.24										\$ 5,644.48			
	Amount Due	148.95	15.66	75.01	324.82										\$ 564.44			
Fresquez '08 - Gross Revenue Sum			\$ 518,974.40	\$ 533,953.39	\$ 681,208.20	\$ 675,589.14	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,409,725.13	47.30%	12.46%	
Fresquez '08 - Amount Due Sum			60,946.61	62,943.43	80,311.85	79,891.17	-	-	-	-	-	-	-	-	\$ 284,093.06			
Black Mesa	Main Bakery	Revenues	\$ 36,027.68	\$ 31,011.09	\$ 40,501.54	\$ 37,772.14									\$ 145,312.45			
		Amount Due	3,963.04	3,411.22	4,455.17	4,154.94									\$ 15,984.37			
	Concourse A	Revenues	\$ 143,063.28	\$ 140,082.51	\$ 174,112.45	\$ 177,245.24									\$ 634,503.48			
		Amount Due	15,736.96	15,409.08	19,152.37	19,496.98									\$ 69,795.39			
	Vending machines	Revenues	\$ 471.85	\$ 388.92	\$ 547.40	\$ 519.46									\$ 1,927.63			
		Amount Due	47.19	38.89	54.74	51.95									\$ 192.77			
	Catering	Revenues	\$ 23,707.36	\$ 20,872.35	\$ 28,431.55	\$ 27,039.82									\$ 100,051.08			
		Amount Due	2,347.03	2,066.36	2,814.72	2,676.94									\$ 9,905.05			
	Ice Delivery	Revenues	\$ 1,698.00	\$ 1,650.00	\$ 1,927.50	\$ 3,067.50									\$ 8,343.00			
		Amount Due	186.78	181.50	212.03	337.43									\$ 917.74			
Black Mesa - Gross Revenue Sum			\$ 204,968.17	\$ 194,004.87	\$ 245,520.44	\$ 245,644.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 890,137.64	17.47%	10.93%	
Black Mesa - Amount Due Sum			22,281.00	21,107.05	26,689.03	26,718.24	-	-	-	-	-	-	-	-	\$ 96,795.32			
TOTAL SUM OF GROSS REVENUES			\$ 1,115,610.28	\$ 1,141,561.98	\$ 1,430,348.78	\$ 1,406,602.26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,094,123.30	100.00%	14.85%	
TOTAL SUM OF AMOUNT DUE			134,905.88	139,094.16	173,578.47	170,603.29	-	-	-	-	-	-	-	-	618,181.80			
CHANGE FROM PRIOR YEAR - MONTH			10.43%	16.35%	15.00%	17.18%	-	-	-	-	-	-	-	-				
CHANGE FROM PRIOR YEAR YTD			10.43%	13.35%	13.98%	14.85%	-	-	-	-	-	-	-	-				

Balance with ABM (5/16/18-LI)