

Gift & News Program

Trend Analysis, Market Share and Change Over Prior Year / Month

Calendar Year 2018

	<u>Type</u>	<u>Data</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>June</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Grand Total</u>	<u>YTD Mkt Share</u>	<u>Change Prior Yr</u>	
Avila Retail Development	<i>Earth Spirit - S(2) - 3,4</i>	Revenues	\$ 138,618.93	\$ 147,690.67	\$ 189,710.52	\$ 196,468.78									\$ 672,488.90			
		Amount Due	20,541.47	21,866.94	28,218.25	29,265.80										\$ 99,892.46		
	<i>Greetings From NM - S(1)-3</i>	Revenues	\$ 41,489.66	\$ 41,282.84	\$ 59,771.15	\$ 60,337.32										\$ 202,880.97		
		Amount Due	5,878.07	5,864.14	8,526.42	8,616.31										\$ 28,884.94		
	<i>Kiosks:ABQ2GO Concourse A</i>	Revenues	\$ 29,795.52	\$ 31,041.70	\$ 37,693.20	\$ 37,261.71										\$ 135,792.13		
		Amount Due	4,767.28	4,966.67	6,030.91	5,961.87										\$ 21,726.73		
Avila Retail - Gross Revenue Sum			\$ 209,904.11	\$ 220,015.21	\$ 287,174.87	\$ 294,067.81	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,011,162.00	31.31%	4.06%	
Avila Retail - Amount Due Sum			31,186.82	32,697.75	42,775.59	43,843.98	-	-	-	-	-	-	-	-	150,504.14			
EI Mercado	<i>Sundancer Trading Co. - S(2)-2</i>	Revenues	\$ 65,200.53	\$ 76,725.59	\$ 105,599.24	\$ 114,583.53									\$ 362,108.89			
		Amount Due	10,180.77	12,054.88	16,592.93	18,028.26									\$ 56,856.84			
	<i>Thunderbird Curio S(2)-2</i>	Revenues	\$ 50,653.66	\$ 55,402.32	\$ 82,270.69	\$ 91,654.67									\$ 279,981.34			
		Amount Due	7,630.31	8,373.32	12,409.11	13,830.52									\$ 42,243.26			
EI Mercado - Gross Revenue Sum			\$ 115,854.19	\$ 132,127.91	\$ 187,869.93	\$ 206,238.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 642,090.23	19.88%	19.78%	
EI Mercado - Amount Due Sum			17,811.08	20,428.20	29,002.04	31,858.78	-	-	-	-	-	-	-	-	99,100.10			
Hudson-Garza ABQ	<i>Gate A-5 Store#315</i>	Revenues	\$ 70,224.45	\$ 69,130.10	\$ 89,234.51	\$ 89,686.54									\$ 318,275.60			
		Amount Due	11,235.91	11,060.82	14,277.52	14,349.85									\$ 50,924.10			
	<i>Landside Store# 316</i>	Revenues	\$ 42,972.07	\$ 42,283.64	\$ 56,247.26	\$ 52,822.99									\$ 194,325.96			
		Amount Due	6,875.53	6,765.38	8,999.56	8,451.68									\$ 31,092.15			
	<i>T-Connector Store#317</i>	Revenues	\$ 166,001.44	173,935.89	228,615.36	\$ 215,875.52									\$ 784,428.21			
		Amount Due	26,560.23	27,829.74	36,578.46	34,540.08									\$ 125,508.51			
	<i>Newswall B5 Store# 970</i>	Revenues	\$ 21,038.52	\$ 20,629.39	\$ 33,323.93	\$ 32,310.82									\$ 107,302.66			
		Amount Due	3,366.16	3,300.70	5,331.83	5,169.73									\$ 17,168.42			
	<i>Kiosks</i>	Revenues	\$ 38,095.96	\$ 38,919.64	\$ 46,755.73	\$ 48,573.30									\$ 172,344.63			
		Amount Due	7,238.23	7,394.73	8,883.59	9,228.93									\$ 32,745.48			
Hudson-Garza- Gross Revenue Sum			\$ 338,332.44	\$ 344,898.66	\$ 454,176.78	\$ 439,269.17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,576,677.05	48.81%	20.29%	
Hudson-Garza - Amount Due Sum			55,276.07	56,351.37	74,070.96	71,740.27	-	-	-	-	-	-	-	-	257,438.67			
OF GROSS			\$ 664,090.74	\$ 697,041.78	\$ 929,221.58	\$ 939,575.18	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,229,929.28	100%	14.60%	
OF AMOUNT			104,273.97	109,477.32	145,848.59	147,443.03	-	-	-	-	-	-	-	-	507,042.91			

CHANGE FROM PRIOR YEAR - MONTH

13.43% 12.25% 19.73% 12.39%

CHANGE FROM PRIOR YEAR YTD

13.43% 12.83% 15.53% 14.60%

Balance with ABM (5/15/18-LI)