

# ALBUQUERQUE INTERNATIONAL SUNPORT

Car Rental Agencies - Gross Revenues

Fiscal Year 2019

Month	Gross Revenues									% Change from Previous YR
	Avis	Budget	EAN Holdings /Enterprise	Hertz	Advantage	DTG Operations	EAN Holdings/Alamo	ABQ Rentals /Payless	Total	
July	\$ 1,246,572.66	\$ 1,315,561.37	\$ 1,531,942.19	\$ 2,049,782.63	\$ 411,054.70	\$ 998,775.07	\$ 2,246,196.55	\$ 140,532.90	\$ 9,940,418.07	11.42%
August	\$ 1,456,482.14	\$ 1,437,697.68	\$ 1,564,071.17	\$ 2,465,060.38	\$ 407,447.78	\$ 1,056,804.98	\$ 2,522,325.47	\$ 235,666.09	\$ 11,145,555.69	12.67%
September	\$ 1,405,393.71	\$ 1,166,423.75	\$ 1,419,233.44	\$ 2,191,233.46	\$ 370,101.29	\$ 924,476.49	\$ 2,277,714.82	\$ 133,290.16	\$ 9,887,867.12	19.05%
October	\$ 1,589,054.58	\$ 1,837,835.71	\$ 1,774,650.20	\$ 2,871,875.99	\$ 478,793.16	\$ 1,074,330.32	\$ 3,075,835.37	\$ 228,071.37	\$ 12,930,446.70	18.94%
November	\$ 774,964.38	\$ 798,643.74	\$ 1,146,440.00	\$ 1,434,692.78	\$ 209,055.59	\$ 594,682.75	\$ 1,819,272.60	\$ 179,421.63	\$ 6,957,173.47	4.32%
December	\$ 751,157.74	\$ 810,255.25	\$ 1,010,747.80	\$ 1,252,740.48	\$ 211,735.11	\$ 567,256.41	\$ 1,539,202.00	\$ 114,514.86	\$ 6,257,609.65	1.77%
January	\$ 830,820.88	\$ 765,010.27	\$ 1,022,647.97	\$ 1,226,602.55	\$ 225,241.13	\$ 543,999.26	\$ 1,553,052.90	\$ 95,510.83	\$ 6,262,885.79	11.63%
February	\$ 955,565.40	\$ 924,138.86	\$ 903,006.60	\$ 1,278,736.07	\$ 199,731.31	\$ 542,448.63	\$ 1,401,872.40	\$ 131,020.19	\$ 6,336,519.46	11.37%
March	\$ 1,135,373.92	\$ 1,055,911.26	\$ 1,257,106.24	\$ 1,757,176.79	\$ 241,610.00	\$ 807,519.83	\$ 1,799,032.43	\$ 262,785.47	\$ 8,316,515.94	2.84%
April	\$ 958,485.24	\$ 981,217.00	\$ 1,149,188.18	\$ 1,574,172.33	\$ 191,966.88	\$ 802,895.22	\$ 1,729,816.94	\$ 187,728.28	\$ 7,575,470.07	-8.00%
May	\$ 1,074,513.79	\$ 1,102,296.38	\$ 1,352,349.32	\$ 1,675,372.28	\$ 243,854.40	\$ 876,145.67	\$ 1,948,474.81	\$ 249,609.38	\$ 8,522,616.03	0.50%
June	\$ 1,391,850.21	\$ 1,393,666.01	\$ 1,567,126.99	\$ 2,126,113.75	\$ 381,103.94	\$ 1,054,424.67	\$ 2,198,756.11	\$ 378,059.39	\$ 10,491,101.07	17.45%
<b>TOTAL</b>	<b>\$ 13,570,234.65</b>	<b>\$ 13,588,657.28</b>	<b>\$ 15,698,510.10</b>	<b>\$ 21,903,559.49</b>	<b>\$ 3,571,695.29</b>	<b>\$ 9,843,759.30</b>	<b>\$ 24,111,552.40</b>	<b>\$ 2,336,210.55</b>	<b>\$ 104,624,179.06</b>	
<i>Market Share</i>	12.97%	12.99%	15.00%	20.94%	3.41%	9.41%	23.05%	2.23%	100.00%	
<i>% Change Over Prev/Yr-Mo</i>	12.94%	24.06%	10.18%	14.40%	8.03%	25.67%	14.69%	102.57%	17.45%	
<b>FY-T-D</b>	<b>5.42%</b>	<b>14.28%</b>	<b>3.79%</b>	<b>15.52%</b>	<b>-4.89%</b>	<b>15.37%</b>	<b>7.59%</b>	<b>1.81%</b>	<b>9.16%</b>	
Customer Facilities Charge - Transaction Days										
Month	Transaction Days									% Change from Previous YR
	Avis	Budget	EAN Holdings /Enterprise	Hertz	Advantage	DTG Operations	EAN Holdings/Alamo	ABQ Rentals /Payless	Total	
July	20,108	23,333	27,952	33,849	7,150	20,287	46,862	2,517	182,058	8.93%
August	23,301	21,540	27,080	38,123	6,622	18,963	46,908	3,636	186,173	3.94%
September	23,356	19,005	25,379	34,529	5,701	17,310	44,927	2,245	172,452	0.91%
October	24,641	25,382	29,596	39,474	5,904	18,073	57,645	2,891	203,606	4.44%
November	15,004	15,800	24,656	27,462	5,090	15,106	41,391	4,945	149,454	5.84%
December	13,291	13,054	20,165	21,701	4,551	13,857	32,666	2,720	122,005	1.37%
January	14,286	11,814	19,233	19,304	4,413	11,611	32,694	2,069	115,424	4.80%
February	16,374	15,248	16,713	20,948	3,783	10,823	29,483	2,099	115,471	-0.74%
March	20,332	18,162	22,728	30,340	4,383	15,726	37,516	4,071	153,258	-1.89%
April	18,263	18,977	22,114	29,005	4,243	17,791	38,218	3,844	152,455	-5.79%
May	21,843	21,929	26,453	31,548	5,076	19,322	43,956	4,968	175,095	0.26%
June	23,754	23,466	29,073	35,967	6,666	18,942	45,519	5,202	188,589	5.84%
<b>TOTAL</b>	<b>234,553</b>	<b>227,710</b>	<b>291,142</b>	<b>362,250</b>	<b>63,582</b>	<b>197,811</b>	<b>497,785</b>	<b>41,207</b>	<b>1,916,040</b>	
<i>Market Share</i>	12.24%	11.88%	15.19%	18.91%	3.32%	10.32%	25.98%	2.15%	100.00%	
<i>% Change Over Prev/yr-Mo</i>	6.84%	20.59%	0.13%	3.40%	-1.46%	-3.53%	8.93%	16.12%	5.84%	
<b>FY-T-D</b>	<b>-1.32%</b>	<b>5.10%</b>	<b>4.94%</b>	<b>4.08%</b>	<b>-15.54%</b>	<b>3.86%</b>	<b>4.70%</b>	<b>-17.62%</b>	<b>2.41%</b>	

**Balances with ABM 7/23/19 LC**