ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2020

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	Mkt Share	Change Prior Yr
Fresquez (2011 contract)	*Tia Juanitas*	Revenues	$ 136,580.95	$ 137,197.81	$ 127,747.32	$ 142,092.00	$ 116,964.01	$ 121,816.79	$ 97,698.18						$ 880,097.06		
		Amount Due	17,147.26	17,303.84	16,057.86	17,925.37	14,705.07	15,331.44	12,210.17						110,681.01		
	Keva Juice	Revenues	$ 95,931.25	$ 82,791.44	$ 73,641.44	$ 80,106.23	$ 65,675.88	$ 72,321.51	$ 59,480.39						$ 529,948.14		
		Amount Due	10,552.44	9,107.06	8,100.56	8,811.69	7,224.35	7,955.37	6,542.84						58,294.31		
	Rio Grande Brew Pub & Grill	Revenues	$ 325,597.19	$ 355,998.56	$ 349,650.14	$ 405,995.78	$ 327,559.90	$ 316,138.46	$ 256,865.43						$ 2,337,805.46		
		Amount Due	45,092.03	49,505.56	48,650.88	56,315.64	45,699.17	44,243.86	35,709.17						325,216.31		
Fresquez '11 - Gross Revenue Sum			$ 558,109.39	$ 575,987.81	$ 551,038.90	$ 628,194.01	$ 510,199.79	$ 510,276.76	$ 414,044.00	$ -	$ -	$ -	$ -	$ -	$ 3,747,850.66	33.43%	3.53%
Fresquez '11 - Amount Due Sum			72,791.73	75,916.46	72,809.29	83,052.70	67,628.59	67,530.67	54,462.18	-	-	-	-	-	$ 494,191.61		
Fresquez (2008 contract)	*Panda Express*	Revenues	$ 105,155.55	$ 94,020.13	$ 79,926.06	$ 92,728.04	$ 84,434.57	$ 86,294.01	$ 69,605.87						$ 612,164.23		
		Amount Due	11,567.11	10,342.21	8,791.87	10,200.08	9,287.80	9,492.34	7,656.65						67,338.06		
	Schlotzsky's	Revenues	91,385.54	94,043.79	96,397.24	111,580.19	89,683.79	93,315.10	72,339.46						648,745.11		
		Amount Due	10,052.41	10,344.82	10,603.70	12,273.82	9,865.22	10,264.66	7,957.34						71,361.97		
	Route 66	Revenues	$ 61,617.66	$ 71,032.69	$ 69,443.54	$ 82,673.18	$ 71,351.90	$ 72,109.27	$ 55,365.21						$ 483,593.45		
		Amount Due	10,456.25	12,051.22	11,773.19	14,023.11	12,106.03	12,234.11	8,547.30						81,191.21		
	Snack Attack	Revenues	$ 7,527.91	$ 8,332.81	$ 8,491.57	$ 8,731.59	$ 8,464.79	$ 7,981.91	$ 5,288.50						$ 54,819.08		
		Amount Due	828.07	916.61	934.07	960.47	931.13	878.01	581.74						6,030.10		
	Watch	Revenues	$ 71,663.47	$ 65,267.89	$ 72,054.20	$ 78,745.60	$ 54,261.53	$ 52,820.68	$ 36,616.23						$ 431,429.60		
		Amount Due	10,239.99	9,411.85	10,398.86	11,427.38	7,981.95	7,782.88	5,276.05						62,518.96		
	La Trattoria	Revenues	$ 46,116.52	$ 42,263.71	$ 36,432.55	$ 42,712.62	$ 31,034.51	$ 33,022.86	$ 25,667.95						$ 257,250.72		
		Amount Due	5,072.82	4,649.01	4,007.58	4,698.39	3,413.80	3,632.51	2,823.47						28,297.58		
	Comida Buena	Revenues	$ 291,318.77	$ 287,366.53	$ 285,278.02	$ 335,726.02	$ 259,926.89	$ 251,152.11	$ 210,784.89						$ 1,921,553.23		
		Amount Due	32,045.06	31,610.32	31,380.58	36,929.86	28,591.96	27,626.73	23,186.34						211,370.85		
	Baskin Robins	Revenues	$ 27,203.82	$ 24,708.04	$ 22,440.99	$ 24,517.64	$ 16,653.13	$ 16,096.84	$ 13,556.11						$ 145,176.57		
		Amount Due	2,992.42	2,717.88	2,468.51	2,696.94	1,831.84	1,770.65	1,491.17						15,969.41		
	Tia JuanitasPronto	Revenues	$ 132,447.31	$ 130,100.27	$ 126,734.41	$ 139,970.14	$ 121,569.91	$ 133,943.24	$ 104,369.51						$ 889,134.79		
		Amount Due	14,569.20	14,311.03	13,940.79	15,396.72	13,372.69	14,733.76	11,480.65						97,804.84		
	Vending machine	Revenues	$ 3,057.53	$ 1,742.39	$ 1,478.57	$ 2,634.92	$ 1,834.11	$ 2,395.96	$ 1,587.59						$ 14,731.07		
		Amount Due	305.75	174.24	147.86	263.49	183.41	239.60	158.76						1,473.11		
Fresquez '08 - Gross Revenue Sum			$ 837,494.08	$ 818,878.25	$ 798,677.15	$ 920,019.94	$ 739,215.13	$ 749,131.98	$ 595,181.32	$ -	$ -	$ -	$ -	$ -	$ 5,458,597.85	48.68%	3.55%
Fresquez '08 - Amount Due Sum			98,129.09	96,529.19	94,447.00	108,870.26	87,565.83	88,655.25	69,159.46	-	-	-	-	-	$ 643,356.09		
Black Mesa	*Main Bakery*	Revenues	$ 48,443.89	$ 50,824.69	$ 44,629.83	$ 51,069.39	$ 39,457.62	$ 45,830.14	$ 37,281.56						$ 317,537.12		
		Amount Due	5,328.83	5,590.72	4,909.28	5,617.63	4,340.34	5,041.32	4,100.97						34,929.09		
	Concourse A	Revenues	$ 207,745.74	$ 202,887.05	$ 203,702.03	$ 231,243.66	$ 199,684.33	$ 203,010.44	$ 158,750.27						$ 1,407,023.52		
		Amount Due	22,852.03	22,317.58	22,407.22	25,436.80	21,965.28	22,331.15	17,462.53						177,090.17		
	Vending machines	Revenues	$ 694.79	$ -	$ 523.68	$ 735.51	$ 731.71	$ -	$ -						$ 2,685.69		
		Amount Due	69.48	-	52.37	73.55	73.17	-	-						268.57		
	Catering	Revenues	41,778.72	42,530.84	40,876.56	41,916.12	32,648.94	36,243.68	25,073.81						$ 261,068.67		
		Amount Due	4,136.09	4,210.55	4,046.78	4,149.70	3,232.25	3,588.12	2,482.31						30,056.35		
	Ice Delivery	Revenues	$ 2,862.00	$ 2,790.00	$ 2,595.00	$ 2,805.00	$ 2,212.50	$ 2,176.50	$ 2,224.50						$ 17,665.50		
		Amount Due	314.82	306.90	285.45	308.55	243.38	239.42	224.70						2,230.12		
Black Mesa - Gross Revenue Sum			$ 301,525.14	$ 299,032.58	$ 292,327.10	$ 327,769.68	$ 274,735.10	$ 287,260.76	$ 223,330.14	$ -	$ -	$ -	$ -	$ -	$ 2,005,980.50	17.89%	3.54%
Black Mesa - Amount Due Sum			32,701.25	32,425.74	31,701.10	35,586.23	29,854.41	31,200.00	24,270.50	-	-	-	-	-	$ 217,739.23		
TOTAL SUM OF GROSS REVENUES			$ 1,697,128.61	$ 1,693,898.64	$ 1,642,043.15	$ 1,875,983.63	$ 1,524,150.02	$ 1,546,669.50	$ 1,232,555.46	$ -	$ -	$ -	$ -	$ -	$ 11,212,429.01	100.00%	3.54%
TOTAL SUM OF AMOUNT DUE			203,622.07	204,871.39	198,957.39	227,509.19	185,048.83	187,385.92	147,892.14	-	-	-	-	-	1,355,286.94		
CHANGE FROM PRIOR YEAR - MONTH			*0.31%*	*0.12%*	*4.38%*	*4.33%*	*3.17%*	*8.70%*	*5.02%*	-	-	-	-	-			
CHANGE FROM PRIOR YEAR YTD			*0.31%*	*0.22%*	*1.54%*	*2.28%*	*2.44%*	*3.36%*	*3.54%*	-	-	-	-	-			

Balanced with ABM 03/04/20 RV