

ALBUQUERQUE INTERNATIONAL SUNPORT

Car Rental Agencies - Gross Revenues

Fiscal Year 2020

Month										% Change from Previous YR
	Avis	Budget	EAN Holdings /Enterprise	Hertz	Advantage	DTG Operations	EAN Holdings/Alamo	ABQ Rentals /Payless	Total	
July	\$ 1,189,113.79	\$ 1,235,730.79	\$ 1,565,797.45	\$ 2,022,007.35	\$ 394,277.81	\$ 966,938.61	\$ 2,169,126.73	\$ 331,083.21	\$ 9,874,075.74	-0.67%
August	\$ 1,352,733.25	\$ 1,292,829.74	\$ 1,757,518.77	\$ 2,368,019.34	\$ 429,476.19	\$ 1,147,774.95	\$ 2,417,474.86	\$ 320,452.16	\$ 11,086,279.26	-0.53%
September	\$ 1,308,214.34	\$ 1,315,631.38	\$ 1,537,583.54	\$ 2,205,574.12	\$ 383,042.93	\$ 1,016,214.28	\$ 2,197,068.50	\$ 219,862.27	\$ 10,183,191.36	2.99%
October	\$ 1,755,442.65	\$ 1,685,226.37	\$ 1,973,924.82	\$ 2,710,614.46	\$ 542,705.42	\$ 1,282,463.67	\$ 2,943,658.21	\$ 290,289.72	\$ 13,184,325.32	1.96%
November	\$ 909,011.27	\$ 920,014.46	\$ 1,206,248.90	\$ 1,389,708.06	\$ 225,325.86	\$ 731,815.61	\$ 1,660,148.37	\$ 119,180.55	\$ 7,161,453.08	2.94%
December	\$ 893,115.94	\$ 939,649.00	\$ 1,060,984.10	\$ 1,422,287.45	\$ 258,463.67	\$ 677,140.28	\$ 1,659,879.57	\$ 221,013.49	\$ 7,132,533.50	13.98%
January	\$ 849,379.71	\$ 774,761.76	\$ 962,289.56	\$ 1,361,475.33	\$ 270,294.84	\$ 626,815.24	\$ 1,568,152.85	\$ 239,312.93	\$ 6,652,482.22	6.22%
February	\$ 899,656.50	\$ 962,903.33	\$ 1,023,508.30	\$ 1,282,477.16	\$ 261,496.18	\$ 562,342.07	\$ 1,586,849.75	\$ 215,495.41	\$ 6,794,728.70	7.23%
March	\$ 609,568.08	\$ 684,359.00	\$ 830,632.61	\$ 938,925.07	\$ 101,756.68	\$ 511,032.18	\$ 1,065,039.53	\$ 134,707.86	\$ 4,876,021.01	-41.37%
April	\$ 94,909.07	\$ 65,786.67	\$ 297,832.72	\$ 118,195.15	\$ 2,095.34	\$ 101,846.08	\$ 175,911.04	\$ 12,224.50	\$ 868,800.57	-88.53%
May	\$ 124,120.93	\$ 151,465.02	\$ 297,832.72	\$ 173,273.00	\$ 2,994.36	\$ 117,081.26	\$ 260,919.19	\$ 15,794.65	\$ 1,143,481.13	-86.58%
June	\$ 267,321.33	\$ 311,793.70	\$ 469,934.99	\$ 302,956.54	\$ 1,125.17	\$ 188,280.77	\$ 578,033.19	\$ 35,701.12	\$ 2,155,146.81	-79.46%
TOTAL	\$ 10,252,586.86	\$ 10,340,151.22	\$ 12,984,088.48	\$ 16,295,513.03	\$ 2,873,054.45	\$ 7,929,745.00	\$ 18,282,261.79	\$ 2,155,117.87	\$ 81,112,518.70	
Market Share	12.64%	12.75%	16.01%	20.09%	3.54%	9.78%	22.54%	2.66%	100.00%	
% Change Over										
Prev/Yr-Mo	-80.79%	-77.63%	-70.01%	-85.75%	-99.70%	-82.14%	-73.71%	-90.56%	-79.46%	
FY-T-D	-24.45%	-23.91%	-17.29%	-25.60%	-19.56%	-19.44%	-24.18%	-7.75%	-22.47%	
Customer Facilities Charge - Transaction Days										
Month	Avis	Budget	EAN Holdings /Enterprise	Hertz	Advantage	DTG Operations	EAN Holdings/Alamo	ABQ Rentals /Payless	Total	% Change from Previous YR
July	20,555	21,301	29,032	36,313	7,756	19,138	47,961	5,392	187,448	2.96%
August	24,656	22,115	33,049	39,945	8,069	21,488	49,654	5,078	204,054	9.60%
September	24,111	23,051	28,216	36,859	7,154	19,092	47,005	3,654	189,142	9.68%
October	27,687	24,297	30,986	38,476	7,846	18,955	55,436	4,322	208,005	2.16%
November	17,805	17,330	22,677	25,744	5,091	16,036	36,849	2,253	143,785	-3.79%
December	15,433	15,564	19,139	23,870	5,172	14,100	35,131	3,951	132,360	8.49%
January	14,672	12,479	17,307	22,065	5,616	12,618	33,301	4,355	122,413	6.06%
February	16,050	16,353	17,923	20,606	5,219	11,062	33,731	3,437	124,381	7.72%
March	11,115	12,844	14,950	16,428	2,269	10,945	22,885	2,317	93,753	-38.83%
April	2,480	2,046	4,224	2,830	58	2,591	4,687	315	19,231	-87.39%
May	3,590	4,246	7,062	3,929	89	3,071	6,889	487	29,363	-83.23%
June	5,707	6,971	9,633	5,725	44	3,800	15,128	832	47,840	-74.63%
TOTAL	183,861	178,597	234,198	272,790	54,383	152,896	388,657	36,393	1,501,775	
Market Share	12.24%	11.89%	15.59%	18.16%	3.62%	10.18%	25.88%	2.42%	100.00%	
% Change Over										
Prev/yr-Mo	-75.97%	-70.29%	-66.87%	-84.08%	-99.34%	-79.94%	-66.77%	-84.01%	-74.63%	
FY-T-D	-21.61%	-21.57%	-19.56%	-24.70%	-14.47%	-22.71%	-21.92%	-11.68%	-21.62%	