

Airport Advisory Board Meeting

Meeting Minutes

Location: Aviation Department Conference Room 3rd Floor Administrative offices Date: October 17, 2024

Attendees

Board Members

Aviation Department

Anthony Gallegos, Chair Marc Limmany, Vice Chair Joseph Grasso Nalleli Reyes Garcia Fred DeGuio Dayan Hochman Vigil George Slad Jon Word (absent) Mary Weinburg (remote) Gary Gilliard Brian Boyd Manny Manriquez Myrna Marquez Daniel Jiron Yvette Garcia Leah Black Jonathan Small David Galdony Hartwell Briggs Matthew Montoya Jeanette Whittaker

Sgt. Ladio Canales Steven Marruffo, Atlantic (remote) Scott Sikel, HDR(remote) Tim Gorman(remote) Josho Mandam (remote)

Other

Minutes

- Call to Order/Roll Call Anthony Gallegos, Chair Meeting Called to Order at 9:00 a.m. Chair determined a quorum was present.
- Changes/Additions to Agenda. Approval of the October 17, 2024 Meeting Agenda.
- 3. Chair Gallegos asked for a motion to approve the September 19, 2024 meeting minutes. Member Hochman Vigil moved and Member DeGuio seconded.
- 4. Director's Report

- Deputy Director, Gary Gilliard presented Directors report. On Preliminary Balloon Fiesta Enplanement Statistics.
 - Enplanement (Departing) Passengers traffic
 - o 2023 158,104
 - 0 2024 157,738
 - \circ Down 0.2%
- Revenue Generation As of August 2024
- Concessions Program
 - o Retail
 - Month to Date Down 41.66%
 - Year to Date Down 40.40%
 - Year to Date Sales -\$1.3Million
 - Food & Beverages
 - Month to Date Down 6.57%
 - Year to Date Down 5.75%
 - Year to Date Sales \$3.2Million
- Other Non-Aeronautical
 - Airport Parking
 - Month to Date Up 12.44%
 - Year to Date Up 12.44%
 - o Rental Car
 - Month to Date Up 8.7%
 - Year to Date Down 4.55%
 - o Rideshare
 - Month to Date Up 15%
 - Year to Date Up 18%
 - Development Project Updates
 - Passenger Boarding Bridges Project
 - Seven out of eleven bridges complete
 - Targeting completion year end '24.
 - Cell Phone Lot Starting construction
 - Monument Signage Sunport Blvd./
 - Yale Blvd / Girard Under construction
 - \circ Parking Garage Lighting Targeting completion year end
 - Sunport Blvd. Pavement 65% design pending.
 - Service Animal Relief Area Under construction.
 - Centralized Baggage System \$40
 Million Project Schematic design under review
 - Old Terminal Exterior Renovation Under way, completion targeted for February '25

 Rental Car Center – Capex project
 \$5Million moving to bid, targeting start January '25

- 5. Department Updates
 - Gary Gilliard gave a brief update on the Concessions Program Milestones, highlighting new concession opening timelines over the next 12 months. New Mexico Fiesta Bar is now open. Black Mesa is now open, located in the Great Hall. Starting November, we should see 3-5 units opening in the Food Hall.
 - Gary provided an Overall Plan Map of opening units through November 2024- January 2025. Yvette will send out Overall Plan Map along with the minutes. Closing in three stages. Panda Express/Tia's will close November 14, 2024 and Comino Buena/ La Trattoria also will close January 6, 2025.
 - Ascend ABQ Program was updated, announcing that the new RMU Mgr. is now on board, with interviews planned for some 50 applicants this fall. The new program is scheduled to start in January 2025, with training program for 9 concessionaires. The grand opening of the new program is targeted for April 2025.
 - Ascend Advisory Board is in recruitment, targeting a final group of 9 board members, who will hold the first board meeting in October, 2024.
 - Brian Boyd reports on air traffic. Total operations at DEII for September was 4589, which is below 8.5%. year rolling average for the month., DEII Operations is at 43042, which is -1% above the 5year rolling average.
 - DEII GA Terminal Design underway
 - DEII Tower Upgrades out for Construction RFB
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 - Total Operations for August was 14810 which is + 15.3% above the 5-year rolling average for the month
 - Year to Date, Operations are at 107099 which is 14.2% above the 5-year rolling average.

- ABQ Sunport Runway 8/26 Lighting Project has started with install of RGLs. Runway will be closed until 4th week of April
- Planning continues for KAFB Airshow May 30th -June 1, 2025.
- Manny stated the We are in the final stages of the Renovation Project. The Dream of Flight overall project is slated to end quarter one calendar year next year 2025. Nicholas Aragon the Author of the Curly Crow children's book series. A new book has been released "Curly Crow Goes to the Sunport"
- Upcoming Agenda Items from Sunport that will be on City Council's Agenda.
 - Letter of Introduction for Retail recommendation of awards
 - Large Mural piece north wall of Checkpoint Local Artist by the name of JP.
- Jonathan Smalls provided a few updates. Cavalcade of Wings case work is almost complete. We hope to have the collection of planes moved over starting on November 4th.
- Mothers Nursing Room is now opened
- New signage will be displayed at Temp Walls at the T-Connector to insure passengers are able to find their way around.
- Sunport Serenade live music performances every day for the week of Balloon Fiesta and everyday of the Fiesta.
- Leah Black went over upcoming Media Coverage.
- KOB4 Abq Sunport To Add Nonstop Flights To Nashville
- <u>KRQE Rc Balloons Greet Passengers At The</u> <u>Sunport For Balloon Fiesta</u>
- <u>KRQE Flights Being Added To Abq Sunport</u> <u>For 2024 Balloon Fiesta</u>
- KOB4 Airline Adds More Flights To Sunport For Balloon Fiesta
- Daniel Jiron gave a brief update. Flights are at an all-time high, Sunport did have a 3% increase from previous years. Enplanements and Deplanements are up. Southwest Airlines will have new service to

Nashville in April 2025. United Airlines added a small amount of capacity for Balloon Fiesta. Delta airline are in the talks about adding additional service for special events such as Balloon Fiesta. American Airline added additional capacity for Balloon Fiesta. Spirit Airlines added substantial capacity for Balloon Fiesta. Sun Country Airlines Flew five trips for Balloon Fiesta. Alaska added additional capacity for Balloon Fiesta as well. JetBlue seasonal service will end in November and resume in Spring of 2025. Advance Airline will have flight service to Angel Fire.

- Fred DeGuio reports Delta have nonstop flights to LaGuardia on Saturdays only. American and United has added a morning Chicago Flight for September and October. JetBlue stops service for October 27th and coming back April 30th. Southwest has dropped flights in August and September to about 35flights and has bumped up to 40flights out of Sunport for the month of October. Sun Country has one more flight on October 21st.
- 6. Old Business
 - Aviation Advisory Board additions or changes to Aviation Advisory Board Subcommittee Chairs or project volunteering.
 - b. Airport update on est. project starts for planning Aviation Advisory participation.
- 7. New Business
 - a. None.
- 8. Board Input:
 - Anthony Gallegos, Chair asked how many Ascend applicates will be interview? Gary replied, will we will interview all 50 applicants, select 25 to conduct a second interview and from the 25 we will select 9 applicants to be selected for the units.
 - Member Fred DeGuio asked since 1230 Runway is closed can a Regional Jet land on the runway? Brain stated it is only 6k of pavement so no, but stress wise yes, altitude wise no.

- Member Fred DeGuio stated the Land of Enchantment Fly-in took place at DEII on September 21st was a wonderful event.
- Member Dayan Hochman Vigil asked about closure to the Airspace? Brian stated no hiccups to the Airspace except for Thursday one balloon did land on the runway. We typically have balloon down by that time.
- Anthony Gallegos has asked Fred DeGuio to work with the Airlines to come up with a chart to add to the PowerPoint presentation.
- Anthony Gallegos, Chair went over 2024 Subcommittee Platforms / Projects
- 9. Next Meeting Date: Thursday, November 21, 2024 at ABQ Sunport Aviation Large Conference Room

10. Adjourn at 10:08 a.m.

