

ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2025

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Fresquez (2008 contract)	NM Fiesta	Revenues	\$ -	\$ -	\$ -	\$ -	\$ 12,249.15								\$ 12,249.15			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ 2,082.36								\$ 2,082.36			
	Panda Express	Revenues	\$ 158,113.48	\$ 133,088.11	\$ 126,616.87	\$ 159,281.04	\$ 120,410.40								\$ 697,509.90			
		Amount Due	\$ 17,392.48	\$ 14,639.69	\$ 13,927.86	\$ 17,520.91	\$ 13,245.14								\$ 76,726.08			
	Schlotzsky's	Revenues	\$ 160,687.34	\$ 144,509.16	\$ 152,959.06	\$ 187,700.37	\$ 129,352.79								\$ 775,208.72			
		Amount Due	\$ 17,675.61	\$ 15,896.01	\$ 16,825.50	\$ 20,647.04	\$ 14,228.81								\$ 85,272.97			
	Route 66	Revenues	\$ 186,894.79	\$ 212,882.11	\$ 210,791.71	\$ 236,310.19	\$ 176,445.09								\$ 1,023,323.89			
		Amount Due	\$ 30,978.03	\$ 34,879.19	\$ 34,568.39	\$ 38,972.76	\$ 29,430.51								\$ 168,828.88			
	Watch	Revenues	\$ 253,783.23	\$ 245,286.79	\$ 236,731.35	\$ 258,971.63	\$ 202,115.81								\$ 1,196,888.81			
		Amount Due	\$ 35,377.93	\$ 34,469.38	\$ 33,342.53	\$ 36,527.18	\$ 28,732.56								\$ 168,449.58			
	La Trattoria	Revenues	\$ 57,348.04	\$ 48,971.99	\$ 47,655.48	\$ 61,619.88	\$ 44,726.86								\$ 260,322.25			
		Amount Due	\$ 6,308.28	\$ 5,386.92	\$ 5,242.10	\$ 6,778.19	\$ 4,919.95								\$ 28,635.44			
	Comida Buena	Revenues	\$ 356,978.32	\$ 334,430.46	\$ 353,476.67	\$ 424,555.91	\$ 332,304.59								\$ 1,801,745.95			
		Amount Due	\$ 39,267.62	\$ 36,787.35	\$ 38,882.43	\$ 46,701.15	\$ 36,553.50								\$ 198,192.05			
	Tia JuanitasPronto	Revenues	\$ 202,912.17	\$ 195,681.55	\$ 209,541.41	\$ 250,363.66	\$ 214,332.87								\$ 1,072,831.66			
		Amount Due	\$ 22,320.34	\$ 21,524.97	\$ 23,049.56	\$ 27,540.00	\$ 23,576.62								\$ 118,011.49			
	Vending machine	Revenues	\$ 8,326.84	\$ 5,693.90	\$ 4,698.49	\$ 6,330.73	\$ 3,980.68								\$ 29,030.64			
		Amount Due	\$ 832.68	\$ 569.39	\$ 469.85	\$ 633.07	\$ 398.07								\$ 2,903.06			
	Fresquez '08 - Gross Revenue Sum			\$ 1,385,044.21	\$ 1,320,544.07	\$ 1,342,471.04	\$ 1,585,133.41	\$ 1,235,918.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,869,110.97	82.60%	45.30%
	Fresquez '08 - Amount Due Sum			\$ 170,152.97	\$ 164,152.90	\$ 166,308.22	\$ 195,320.30	\$ 153,167.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 849,101.91		
Black Mesa	Main Bakery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
	Concourse A	Revenues	\$ 281,074.00	\$ 251,587.69	\$ 250,197.73	\$ 290,596.77	\$ 258,634.16								\$ 1,332,090.35			
		Amount Due	\$ 30,918.14	\$ 27,674.65	\$ 27,521.75	\$ 31,965.64	\$ 28,449.76								\$ 146,529.94			
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
	Catering	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
	Ice Delivery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
Black Mesa - Gross Revenue Sum			\$ 281,074.00	\$ 251,587.69	\$ 250,197.73	\$ 290,596.77	\$ 258,634.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,332,090.35	16.02%	8.47%	
Black Mesa - Amount Due Sum			\$ 30,918.14	\$ 27,674.65	\$ 27,521.75	\$ 31,965.64	\$ 28,449.76	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 146,529.94			
Fresquez (2025)	Black Mesa (Pre-Security Great Hall)	Revenues	\$ -	\$ -	\$ -	\$ 65,384.69	\$ 49,872.33								\$ 230,514.04			
		Amount Due	\$ -	\$ -	\$ -	\$ 7,192.32	\$ 5,485.96								\$ 12,678.28			
Fresquez '25 - Gross Revenue Sum			\$ -	\$ -	\$ -	\$ 65,384.69	\$ 49,872.33	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 115,257.02	1.39%	N/A	
Fresquez '25 - Amount Due Sum			\$ -	\$ -	\$ -	\$ 7,192.32	\$ 5,485.96	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,678.28			
TOTAL SUM OF GROSS REVENUES			\$ 1,666,118.21	\$ 1,572,131.76	\$ 1,592,668.77	\$ 1,941,114.87	\$ 1,544,424.73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,316,458.34	100.00%	-6.62%	
TOTAL SUM OF AMOUNT DUE			\$ 201,071.11	\$ 191,827.55	\$ 193,829.97	\$ 234,478.26	\$ 187,103.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,008,310.14			

Change from FY24 - By month

-4.96% -6.57% -7.88% -6.09% -7.77%

Change from FY24 - YTD

-4.96% -5.75% -6.46% -6.36% -6.62%

Reconciled with ABRM 01/07/2025 MS