ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2025

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr
Fresquez (2008 contract)	*NM Fiesta*	Revenues	$ -	$ -	$ -	$ -	$ 12,249.15	$ 19,192.49	$ 54,723.13						$ 142,329.54		
		Amount Due	$ -	$ -	$ -	$ -	$ 2,082.36	$ 3,262.72	$ 9,302.93						$ 14,648.01		
	Panda Express	Revenues	$ 158,113.48	$ 133,088.11	$ 126,616.87	$ 159,281.04	$ 120,410.40	$ 49,836.15	$ -						$ 747,346.05		
		Amount Due	$ 17,392.48	$ 14,639.69	$ 13,927.86	$ 17,520.91	$ 13,245.14	$ 5,481.98	$ -						$ 82,208.06		
	Schlotzsky's	Revenues	$ 160,687.34	$ 144,509.16	$ 152,959.06	$ 187,700.37	$ 129,352.79	$ 103,489.57	$ -						$ 878,698.29		
		Amount Due	$ 17,675.61	$ 15,896.01	$ 16,825.50	$ 20,647.04	$ 14,228.81	$ 11,383.85	$ -						$ 96,656.82		
	Route 66	Revenues	$ 186,894.79	$ 212,882.11	$ 210,791.71	$ 236,310.19	$ 176,445.09	$ 179,616.92	$ 13,742.70						$ 1,216,683.51		
		Amount Due	$ 30,978.03	$ 34,879.19	$ 34,568.39	$ 38,972.76	$ 29,430.51	$ 29,808.38	$ 2,275.06						$ 200,912.32		
	Watch	Revenues	$ 253,783.23	$ 245,286.79	$ 236,731.35	$ 258,971.63	$ 202,115.81	$ 205,709.11	$ 147,003.48						$ 1,549,601.40		
		Amount Due	$ 35,377.93	$ 34,469.38	$ 33,342.53	$ 36,527.18	$ 28,732.56	$ 28,776.64	$ 20,136.77						$ 217,362.99		
	La Trattoria	Revenues	$ 57,348.04	$ 48,971.99	$ 47,655.48	$ 61,619.88	$ 44,726.86	$ 17,858.40	$ -						$ 278,180.65		
		Amount Due	$ 6,308.28	$ 5,386.92	$ 5,242.10	$ 6,778.19	$ 4,919.95	$ 1,964.42	$ -						$ 30,599.86		
	Comida Buena	Revenues	$ 356,978.32	$ 334,430.46	$ 353,476.67	$ 424,555.91	$ 332,304.59	$ 132,258.77	$ -						$ 1,934,004.72		
		Amount Due	$ 39,267.62	$ 36,787.35	$ 38,882.43	$ 46,701.15	$ 36,553.50	$ 14,548.46	$ -						$ 212,740.51		
	Tia JuanitasPronto	Revenues	$ 202,912.17	$ 195,681.55	$ 209,541.41	$ 250,363.66	$ 214,332.87	$ 89,387.16	$ -						$ 1,162,218.82		
		Amount Due	$ 22,320.34	$ 21,524.97	$ 23,049.56	$ 27,540.00	$ 23,576.62	$ 9,832.59	$ -						$ 127,844.08		
	Vending machine	Revenues	$ 8,326.84	$ 5,693.90	$ 4,698.49	$ 6,330.73	$ 3,980.68	$ 4,384.18	$ 3,009.72						$ 36,424.54		
		Amount Due	$ 832.68	$ 569.39	$ 469.85	$ 633.07	$ 398.07	$ 328.42	$ 300.97						$ 3,532.45		
Fresquez '08 - Gross Revenue Sum			$ 1,385,044.21	$ 1,320,544.07	$ 1,342,471.04	$ 1,585,133.41	$ 1,235,918.24	$ 801,732.75	$ 218,479.03	$ -	$ -	$ -	$ -	$ -	$ 7,889,322.75	80.47%	19.36%
Fresquez '08 - Amount Due Sum			$ 170,152.97	$ 164,152.90	$ 166,308.22	$ 195,320.30	$ 153,167.52	$ 102,124.74	$ 32,015.74	$ -	$ -	$ -	$ -	$ -	$ 983,242.39		
Black Mesa	*Main Bakery*	Revenues	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
		Amount Due	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
	Concourse A	Revenues	$ 281,074.00	$ 251,587.69	$ 250,197.73	$ 290,596.77	$ 258,634.16	$ 325,278.83	$ 257,683.72						$ 1,915,052.90		
		Amount Due	$ 30,918.14	$ 27,674.65	$ 27,521.75	$ 31,965.64	$ 28,449.76	$ 35,780.67	$ 28,345.21						$ 210,655.82		
	Vending machines	Revenues	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
		Amount Due	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
	Catering	Revenues	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
		Amount Due	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
	Ice Delivery	Revenues	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
		Amount Due	$ -	$ -	$ -	$ -	$ -	$ -	$ -						$ -		
Black Mesa - Gross Revenue Sum			$ 281,074.00	$ 251,587.69	$ 250,197.73	$ 290,596.77	$ 258,634.16	$ 325,278.83	$ 257,683.72	$ -	$ -	$ -	$ -	$ -	$ 1,915,052.90	19.53%	13.82%
Black Mesa - Amount Due Sum			$ 30,918.14	$ 27,674.65	$ 27,521.75	$ 31,965.64	$ 28,449.76	$ 35,780.67	$ 28,345.21	$ -	$ -	$ -	$ -	$ -	$ 210,655.82		
TOTAL SUM OF GROSS REVENUES			$ 1,666,118.21	$ 1,572,131.76	$ 1,592,668.77	$ 1,875,730.18	$ 1,494,552.40	$ 1,127,011.58	$ 476,162.75	$ -	$ -	$ -	$ -	$ -	$ 9,804,375.65	100.00%	-16.46%
TOTAL SUM OF AMOUNT DUE			$ 201,071.11	$ 191,827.55	$ 193,829.97	$ 227,285.94	$ 181,617.28	$ 137,905.41	$ 60,360.95	$ -	$ -	$ -	$ -	$ -	$ 1,193,898.22		

Change from FY24 - By month	-4.96%	-6.57%	-7.88%	-9.25%	-10.75%	-29.31%	-61.46%	
Change from FY24 - YTD	-4.96%	-5.75%	-6.46%	-7.26%	-7.92%	-11.16%	-16.46%	

Reconciled with ABRM 03/03/2025 MS